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INSIDE B-SCHOOL PROFILES

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Global B-Schools: Top 15 MBA destinations

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FROM THE EDITOR

EDITOR-IN-CHIEF

Kamlesh Sajjani

EDITOR

Aditya Prakash Iengar

SR. CORRESPONDENT

Kalyani Majumdar

DESIGN

Uma Shirke
Satish Yadav
Devendra Tambe

ADVERTISING

Shahid Malek / Rajashree Murthy
Tel: 022-6668 0005 / 6617 0000

HEAD - PUBLICATIONS

Anand Sutaria

CIRCULATION / SUBSCRIPTION

Ramesh More

ADDRESS FOR CORRESPONDENCE

Advanc'edge MBA,
IMS Publications,
A Division of IMS Learning
Resources Pvt. Ltd.,
E Block, 6th Floor,
NCL Bandra Premises,
Bandra-Kurla Complex,
Bandra (E), Mumbai - 400 051.

CONTRIBUTORS

Amarendra V Singh

WRITE TO THE EDITOR AT:

editor@advancedge.com

Websites: www.advancedge.com,

www.imsindia.com

www.facebook.com/advancedgeMBA

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As all of us know, today's world is driven by data. Data of all kinds is used to drive decisions of all kinds – in business matters, for managerial issues, to set up market surveys and understand people dynamics – and this is just scratching the top of the iceberg. If you stop to think about it, any decision we take – and I mean any decision – is better made with the backing of conclusive, incontrovertible data.

Now I'd like you, dear reader, to stop and think. You will soon be starting your MBA journey, which will define your career and the rest of your life. This means that the business school you choose becomes your starting point, the most critical decision that you will make. And given the importance of this decision, you should be armed with all the data you need to make an informed choice.

Now, you can approach this decision from multiple ways. Let me point out a couple.

First, if you get a final admission call from any of the top 10 or 15 institutes, the decision becomes a no-brainer. A management degree from any of these pretty much guarantees you a magnificent start to your managerial career.

Another way is when you face a choice that simply can't make – between two similarly ranked institutes, or a great one and a comparatively lower ranked one (although this isn't that tough a decision). In such a scenario, a little soul-searching and objective introspection is required. Sit down quietly for a few hours, free from distractions, and think of your interests and career aspirations – which industry you'd like to work in (banking or manufacturing or FMCG or education, etc), what companies you'd like to work for (make a list, if you need), and the kind of role you'd like to be in. Once you have a fair idea, the data will tell you which institute is best. For example, if you want to work in X industry in Y company, the data will show that you'll get the X-Y combination from institute A, not institute B. In this case, institute A becomes the best choice.

Basically, you need all kinds of relevant information about the B-schools, and that's what the Special Issue of Advanc'edge MBA is all about. Inside, you'll find all the major 2-year programmes at the top 50-odd B-schools, ranked according to the HRD Ministry's National Institute Ranking Framework (NIRF). Apart from these, you will also have data on the best 1-year MBA programmes and specialised programmes offered by a select few institutes. Finally, for those of you who are open to studying abroad, this issue also has data on several global institutes that you should consider. For even more data on institutes, check out www.gofyi.in.

So dive in and spend some time with this issue of Advanc'edge MBA until it becomes totally dog-eared, and I can assure that your choice will be an informed one.

I wish you the very best.



Aditya Prakash Iengar
Editor



B-SCHOOL PROFILES

2-YEAR PROGRAMMES

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- 08 | JBIMS Mumbai
- 09 | NMIMS Mumbai
- 10 | NITE
- 12 | SPJIMR Mumbai
- 14 | SIBM
- 16 | ITM
- 18 | Flame

DELHI

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- 21 | IIT Delhi
- 22 | IIFT Delhi
- 23 | IMI New Delhi

UTTAR PRADESH

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- 28 | IMT Ghaziabad
- 29 | BIMTECH

WEST BENGAL

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- 32 | Praxis

KARNATAKA

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- 38 | SDMIIMD

JHARKHAND

- 39 | IIM Ranchi
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TAMIL NADU

- 41 | IIM Tiruchirapalli

HARYANA

- 42 | MDI Gurgaon
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UTTARAKHAND

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- 45 | IIT Roorkee

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- 47 | IFMR

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ODISHA

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- 90 | Northwestern University: Kellogg
- 91 | University of Cambridge: Judge
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- 93 | Yale School of Management

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INDIAN B-SCHOOLS 2-YEAR PROGRAMMES





Indian Institute of Technology Bombay

NIRF 2018	5
Website	http://www.som.iitb.ac.in/
Programme Name	Master of Management
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	123
Tuition Fee (Rs.)	9.11 Lakh
Test(s) Accepted	CAT
Test Cut-offs	NA
Eligibility	4 Year Bachelor's / Master's degree in any discipline or CA / ICWA with first-class or 60% marks (55% for SC/ST category students) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	-

Class Profile

Total Number of Students	111
Number of Women Students	51
Engineering	100%
Science	-
Arts	-
Commerce	-
Others	-
Freshers	18%
0 - 1 Year	5%
1 - 2 Year	28%
2- 3 Year	39%
3+ Years	11%

Placements [Class of 2018]

Total Nos. of Students	107
Students Participating in Placement	107
Nos. of Companies on Campus	53
Nos. of Offers Made	69
Nos. of PPOs/PPIs	53
Average Domestic Salary (INR Lakh)	19.06
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	32.4
Average International Salary (INR / USD)	-

Function-wise Placements of Batch

Business Analytics	-
Finance	15%
General Management	-
Strategy & Consulting	22%
Operations & IT	20%
Sales & Marketing	14%
HRM	-
Others	29%



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Jamnalal Bajaj Institute of Management Studies, Mumbai

NIRF 2018	-	
Website	http://jbims.edu/	http://jbims.edu/course/msc-finance/
Programme Name	Masters in Management Studies (MMS)	MSc - Finance
Specialisation(s) Offered	General Management; Students can pursue specialisations by twaking Electives	Finance
Number of Seats	120	30
Tuition Fee (Rs.)	6 Lakh (Open); 2.14 Lakh (Others)	2.04 Lakh
Test(s) Accepted	MH-CET	-
Test Cut-offs	-	
Eligibility	As prescribed by Directorate of Technical Education (DTE), Government of Maharashtra	A Bachelor's in any faculty with a min. 50% marks (should have Mathematics at the higher secondary level or at least at the 1st Year of the degree course). Those who are appearing for the final year exams may also apply if they meet this criteria
Admission Process	As prescribed by Directorate of Technical Education (DTE), Government of Maharashtra	Final selection is based on performance in the admission test, Personal Interview and GD.

Class Profile

Total Number of Students	137	30
Number of Women Students	30	3
Engineering	82%	64%
Science	-	-
Arts	-	-
Commerce	9%	10%
Others	9%	26%
Freshers	39%	23%
0 - 1 Year		10%
1 - 2 Year		44%
2- 3 Year	61%	
3+ Years		23%

Placements [Class of 2018]

Total Nos. of Students	116	NA
Students Participating in Placement	116	NA
Nos. of Companies on Campus	72	NA
Nos. of Offers Made	-	NA
Nos. of PPOs/PPIs	68	NA
Average Domestic Salary (INR Lakh)	18.76	16.45
Median Domestic Salary (INR Lakh)	17	-
Highest Domestic Salary (INR Lakh)	34.3	23
Average International Salary (INR / USD)	-	-

Function-wise Placements of Batch

Business Analytics	13%	-
Finance	30%	100%
General Management	-	-
Strategy & Consulting	-	-
Operations & IT	15%	-
Sales & Marketing	35%	-
HRM	7%	-
Others	-	-





Narsee Monjee Institute of Management Studies, Mumbai

NIRF 2018	24
Website	http://www.nmims.edu/
Programme Name	MBA; MBA HR; MBA Pharmaceutical Management; MBA Social Entrepreneurship
Specialisation(s) Offered	Finance, Information Systems, Marketing, Operations & Decision Sciences, Analytics
Number of Seats	MBA: 540; MBA-Human Resource: 60; MHA-Analytics and Decision Sciences: 60; MBA Pharmaceutical Management: 120
Tuition Fee (Rs.)	17.50 Lakh
Test(s) Accepted	NMAT
Test Cut-offs	NA
Eligibility	A Bachelor's Degree in any discipline from a recognised University with minimum 50% marks or equivalent in the aggregate
Admission Process	Selection is on basis of NMAT performance, Past Academic performance, Extra curricular activities, Profile Diversity, Case Discussion, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	-
Number of Women Students	33%
Engineering	75%
Science	2%
Arts	3%
Commerce	13%
Others	7%
Freshers	24%
0 - 1 Year	9%
1 - 2 Year	22%
2- 3 Year	32%
3+ Years	13%

Placements [Class of 2018]	
Total Nos. of Students	-
Students Participating in Placement	-
Nos. of Companies on Campus	172
Nos. of Offers Made	-
Nos. of PPOs/PPIs	46%
Average Domestic Salary (INR Lakh)	17.6
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	-
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	28%
General Management	12%
Strategy & Consulting	8%
Operations & IT	30%
Sales & Marketing	13%
HRM	-
Others	9%





National Institute of Industrial Engineering, Mumbai

NIRF 2018	14
Website	http://nitie.ac.in/
Programme Name	Post Graduate Diploma in Industrial Management (PGDIM); Post Graduate Diploma in Industrial Safety and Environmental Management (PGDISEM); Post Graduate Diploma in Industrial Engineering (PGDIE)
Specialisation(s) Offered	Operations and Supply Chain, Marketing, Finance, HR, Information Systems and Business Strategy
Number of Seats	PGDIM: 274; PGDISEM: 39
Tuition Fee (Rs.)	8.10 Lakh
Test(s) Accepted	CAT, GATE
Test Cut-offs	NA
Eligibility	An Engineering/ Technology degree in any branch from a recognised university with aggregate 60% (55% for SC/ST/PwD candidates) marks of equivalent CGPA
Admission Process	Final admission is based on the candidate's academic records, CAT score, relevant work experience (if any) and performance in the GD and PI process

Class Profile

Total Number of Students	390 (PGDIM, PGDISEM, PGDIE)
Number of Women Students	NA
Engineering	100%
Science	-
Arts	-
Commerce	-
Others	-
Freshers	34%
0 - 1 Year	13%
1 - 2 Year	21%
2- 3 Year	18%
3+ Years	14%

Placements [Class of 2018]

Total Nos. of Students	401
Students Participating in Placement	-
Nos. of Companies on Campus	135
Nos. of Offers Made	-
Nos. of PPOs/PPIs	91
Average Domestic Salary (INR Lakh)	18.45
Median Domestic Salary (INR Lakh)	17
Highest Domestic Salary (INR Lakh)	46.5
Average International Salary (INR / USD)	-

Function-wise Placements of Batch

Business Analytics	17%
Finance	8%
General Management	-
Strategy & Consulting	17%
Operations & IT	49%
Sales & Marketing	3%
HRM	-
Others	6%





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www.sdmimd.ac.in



S. P. Jain Institute of Management & Research, Mumbai

NIRF 2018	19
Website	https://spjimr.org
Programme Name	Post Graduate Diploma in Management (PGDM)
Specialisation(s) Offered	Finance, Information Management, Marketing and Operations & Supply Chain Management
Number of Seats	240
Tuition Fee (Rs.)	16 Lakh
Test(s) Accepted	CAT, XAT, GMAT
Test Cut-offs	Minimum 85 percentile in CAT or XAT
Eligibility	A Bachelor's degree, with min. 50% marks or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Final selection is based on candidate's Overall Profile, Academic Background, Work Experience, Entrance Test scores, Versatility and achievements

Class Profile

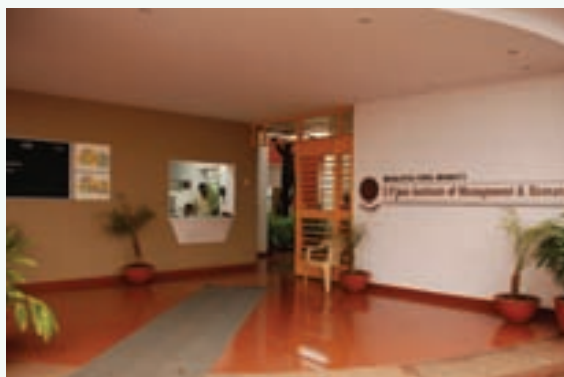
Total Number of Students	242
Number of Women Students	99
Engineering	69%
Science	3%
Arts	3%
Commerce	21%
Others	3%
Freshers	19%
0 - 1 Year	13%
1 - 2 Year	31%
2- 3 Year	37%
3+ Years	0%

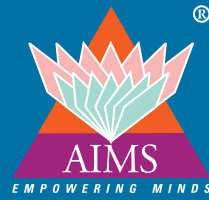
Placements [Class of 2018]

Total Nos. of Students	238
Students Participating in Placement	234
Nos. of Companies on Campus	114
Nos. of Offers Made	263
Nos. of PPOs/PPIs	81
Average Domestic Salary (INR Lakh)	22.24
Median Domestic Salary (INR Lakh)	21.35
Highest Domestic Salary (INR Lakh)	-
Average International Salary (INR / USD)	-

Function-wise Placements of Batch

Business Analytics	-
Finance	14%
General Management	-
Strategy & Consulting	35%
Operations & IT	10%
Sales & Marketing	23%
HRM	-
Others	18%





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- c) Individuals with a minimum of 1-year work experience are preferred.

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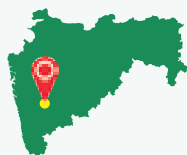
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Symbiosis Institute of Business Management, Pune

NIRF 2018	18
Website	https://www.sibm.edu/
Programme Name	MBA
Specialisation(s) Offered	Marketing, Human Resource Management, Finance, Operations
Number of Seats	180
Tuition Fee (Rs.)	11.50 Lakh
Test(s) Accepted	SNAP
Test Cut-offs	NA
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Final selection is made on the basis of SNAP score, and performance in Group Exercise, Personal Interview and Writing Ability Test

Class Profile	
Total Number of Students	180
Number of Women Students	-
Engineering	65%
Science	-
Arts	-
Commerce	11%
Others	24%
Freshers	28%
0 - 1 Year	9%
1 - 2 Year	27%
2 - 3 Year	
3+ Years	36%

Placements [Class of 2018]	
Total Nos. of Students	180
Students Participating in Placement	180
Nos. of Companies on Campus	85
Nos. of Offers Made	191
Nos. of PPOs/PPIs	63
Average Domestic Salary (INR Lakh)	16.23
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	28
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	20%
General Management	10%
Strategy & Consulting	9%
Operations & IT	14%
Sales & Marketing	
HRM	-
Others	47%





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- 28th All India by Times of India Survey 2018

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- IBA accepts scores of CAT 2018 / XAT 2019 / CMAT 2019 / MAT (Sept. 2018, Dec. 2018, Feb. 2019) / ATMA 2019 / GMAT (after Sept. 2018) / GRE (after Sept. 2018) / GATE 2018 & State Govt. Entrance Tests 2019.

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www.iba.ac.in

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Kanakapura Road, Bengaluru 560 062

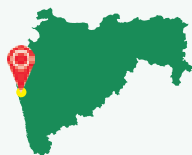
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Disclaimer: 'Past record is no guarantee of future job prospects'



ITM

Navi Mumbai

NIRF 2018	-
Website	www.itm.edu admissions@itm.edu
Programme Name	PGDM iConnect; PGDM
Specialisation(s) Offered	Fintech, Business Analytics, Digital Marketing and Transformations, Operations and Supply Chain Management, International Business, Retail Management, HRM, Financial Market
Number of Seats	120+240
Tuition Fee (Rs.)	9.30 lakh
Test(s) Accepted	CAT, XAT, MAT, ATMA, CMAT
Test Cut-offs	
Eligibility	Minimum 50% in graduation from UGC recognised University/Institute, must have taken either of the tests like CAT, XAT, MAT, ATMA, CMAT
Admission Process	MP/ PI/ WAT. Selection is based on 10th, 12th and Graduation marks, the process score and the test score.

Class Profile

Total Number of Students	720
Number of Women Students	39%
Engineering	31%
Commerce	58%
Science	6%
Arts	5%
Others	
Freshers	77%
0 - 1 Year	10%
1 - 2 Year	7%
2- 3 Year	4%
3+ Years	2%

Placements [Class of 2018]

Total Nos. of Students	698
Students Participating in Placement	654
Nos. of Companies on Campus	380+
Nos. of Offers Made	678
Nos. of PPOs/PPIs	128
Average Domestic Salary (INR Lakh)	7.5
Median Domestic Salary (INR Lakh)	8
Highest Domestic Salary (INR Lakh)	15
Average International Salary (INR/USD)	

Sectoral Breakup

Banking	28%
IT / ITES	27%
Logistics	2%
Manufacturing	5%
NBFC	15%
Real Estate	7%
Others	17%





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HIGHLIGHTS

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NIRF 2018	-	
Website	www.flame.edu.in	admission@flame.edu.in
Programme Name	Master of Business Administration (MBA);	MBA in Communications Management
Specialisation(s) Offered		
Number of Seats	120+240	
Tuition Fee (Rs.)	15.8 Lakh	14.8 Lakh
Test(s) Accepted	CAT, XAT, CMAT, MH-CET, MAT, GMAT	
Test Cut-offs	NA	
Eligibility	A Bachelor's degree with a minimum score of 50% in aggregate or an equivalent grade (CGPA/ CPI/ etc.). Test scores in any of the following national level tests conducted in the current year – CAT/ XAT/ MAT/ CMAT/ MH-CET/ GMAT.	
Admission Process	Admission Test ((CAT/XAT/MAT /CMAT/GMAT/MH-CET)) Group Discussion (GD)/Personal Interview (PI) * Past Academic Record Extracurricular activities/ achievements. Statement of Purpose (SOP)	*During the GD/PI, we will also conduct a 60-second video recording about your views on, 'Why you want to join FLAME University?'

Class Profile

Total Number of Students	61
Number of Women Students	33%
Engineering	23%
Commerce	46%
Science	3%
Others	28%
Freshers	79%
0 - 1 Year	16%
1 - 2 Year	5%
2- 3 Year	-
3+ Years	-

Placements [Class of 2018]

Total Nos. of Students	61
Students Participating in Placement	43
Nos. of Companies on Campus	55
Nos. of Offers Made	57
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	6.7
Median Domestic Salary (INR Lakh)	6.3
Highest Domestic Salary (INR Lakh)	13.1
Average International Salary (INR / USD)	NA

Sectoral Breakup

BFSI	26%
Services	14%
Media	14%
Retail/ FMCG	12%
IT/ITES	11%
Consulting	9%
Manufacturing	5%
E Commerce	4%
Real Estate	5%



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Faculty of Management Studies, University of Delhi

NIRF 2018	-
Website	http://www.fms.edu/
Programme Name	MBA
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	200+30 supernumerary seats
Tuition Fee (Rs.)	0.21 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 98.18; NC-OBC: 90.07; SC: 82.19; ST: 58.1; DA: 85.94; CW: 26.23
Eligibility	A Bachelor's degree with min. 50% marks at the graduation level (SC/ST: Passing marks, OBC/PWD/CW: 45%) or equivalent CGPA. Candidates in their final year of examination are also eligible to apply
Admission Process	Selection is based on the cumulative performance in CAT, Past Academic Performance, Group Discussion and Personal Interview

Class Profile	
Total Number of Students	226
Number of Women Students	36
Engineering	86%
Science	-
Arts	2%
Commerce	7%
Others	5%
Freshers	39%
0 - 1 Year	20%
1 - 2 Year	21%
2- 3 Year	10%
3+ Years	10%

Placements [Class of 2018]	
Total Nos. of Students	223
Students Participating in Placement	215
Nos. of Companies on Campus	83
Nos. of Offers Made	220
Nos. of PPOs/PPIs	62
Average Domestic Salary (INR Lakh)	21.1
Median Domestic Salary (INR Lakh)	20.5
Highest Domestic Salary (INR Lakh)	54
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	-
General Management	18%
Strategy & Consulting	17%
Operations & IT	10%
Sales & Marketing	33%
HRM	-
Others	22%





Indian Institute of Technology Delhi

NIRF 2018	8
Website	http://dms.iitd.ac.in
Programme Name	MBA; MBA (Telecommunication Systems Management)
Specialisation(s) Offered	General Management; Specialisations in Information Systems, Finance, Marketing, Strategic Management, Operations Management and Telecommunication Systems Management
Number of Seats	91 (MBA) + 24 (MBA - TSM)
Tuition Fee (Rs.)	8 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 95.02; NC-OBC: 87.78; SC: 67.61; ST: 66.51; DA: 77.74
Eligibility	A Bachelor's Degree [a minimum of 3 years of education after 10+2] with min. 60% marks in aggregate (or 6.0 CGPA) (min. 55% or 5.5 CGPA for the SC/ST candidates. Relaxation in criteria for PH candidates may be as per the Institute rules.
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	108
Number of Women Students	22
Engineering	100%
Science	-
Arts	-
Commerce	-
Others	-
Freshers	26%
0 - 1 Year	11%
1 - 2 Year	23%
2- 3 Year	29%
3+ Years	11%

Placements [Class of 2018]	
Business Analytics	-
Finance	-
General Management	-
Strategy & Consulting	29%
Operations & IT	20%
Sales & Marketing	30%
HRM	-
Others	21%

Function-wise Placements of Batch	
Total Nos. of Students	91
Students Participating in Placement	91
Nos. of Companies on Campus	56
Nos. of Offers Made	102
Nos. of PPOs/PPIs	26
Average Domestic Salary (INR Lakh)	16.54
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	26
Average International Salary (INR / USD)	-





Indian Institute of Foreign Trade, Delhi, Kolkata

NIRF 2018	23
Website	http://tedu.iift.ac.in/iift/index.php
Programme Name	MBA - International Business
Specialisation(s) Offered	
Number of Seats	360
Tuition Fee (Rs.)	15.7 Lakh
Test(s) Accepted	IIFT Test
Test Cut-offs	NA
Eligibility	A Bachelor's degree from a recognised university or educational institutions
Admission Process	Final admission is given on the basis of performance in IIFT Test, Group Discussion, Personal Interview and Essay Writing

Class Profile	
Total Number of Students	282
Number of Women Students	90
Engineering	-
Science	-
Arts	-
Commerce	-
Others	-
Freshers	28%
0 - 1 Year	12%
1 - 2 Year	30%
2- 3 Year	21%
3+ Years	9%

Placements [Class of 2018]	
Total Nos. of Students	288
Students Participating in Placement	-
Nos. of Companies on Campus	110
Nos. of Offers Made	-
Nos. of PPOs/PPIs	93
Average Domestic Salary (INR Lakh)	18.27
Median Domestic Salary (INR Lakh)	17
Highest Domestic Salary (INR Lakh)	29
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	29%
General Management	13%
Strategy & Consulting	-
Operations & IT	-
Sales & Marketing	35%
HRM	-
Others	23%





International Management Institute New Delhi

NIRF 2018	25
Website	https://www.imi.edu/delhi/
Programme Name	Post Graduate Diploma in Management; Post Graduate Diploma in Management (BFS); Post Graduate Diploma in Management (HRM)
Specialisation(s) Offered	Marketing, Finance, Operations, Strategy, Information Systems Specialisation within the Banking & Financial Services domain HRM
Number of Seats	PGDM: 240; PGDM-BFS: 60; PGDM-HRM: 60
Tuition Fee (Rs.)	19.20 Lakh
Test(s) Accepted	CAT, XAT
Test Cut-offs	NA
Eligibility	A Bachelor's Degree in any discipline from a recognised University with minimum 50% marks or equivalent in the aggregate
Admission Process	Final selection is based on the Past Academic Performance, Essay Writing, Psychometric Test, Personal Interview and other Qualitative parameters

Class Profile

Total Number of Students	308 (PGDM: 220; PGDM-BFS: 50; PGDM-HRM: 38)
Number of Women Students	34%
Engineering	59%
Science	-
Arts	-
Commerce	18%
Others	23%
Freshers	58%
0 - 1 Year	10%
1 - 2 Year	14%
2- 3 Year	
3+ Years	18%

Placements [Class of 2018]

	PGDM	PGDM-BFS	PGDM-HRM
Total Nos. of Students	363		
Students Participating in Placement	-		
Nos. of Companies on Campus	-		
Nos. of Offers Made	-		
Nos. of PPOs/PPIs	-		
Average Domestic Salary (INR Lakh)	12.81	11.5	10.48
Median Domestic Salary (INR Lakh)	11.6	10.12	9.61
Highest Domestic Salary (INR Lakh)	20.75	13.94	20.75
Average International Salary (INR / USD)	-	-	-

Function-wise Placements of Batch PGDM

Business Analytics	-
Finance	31%
General Management	-
Strategy & Consulting	26%
Operations & IT	22%
Sales & Marketing	11%
HRM	-
Others	10%





Indian Institute of Management Lucknow

NIRF 2018	4
Website	http://www.iiml.ac.in/
Programme Name	Post Graduate Programme in Management (PGP) and Post Graduate Programme in Agribusiness Management (PGP-ABM)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	500
Tuition Fee (Rs.)	14.16 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 91.84; NC-OBC: 86.38; SC: 71.61; ST: 65.52; DA: 65.80
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile

Total Number of Students	455
Number of Women Students	-
Engineering	70%
Science	-
Arts	-
Commerce	18%
Others	12%
Freshers	-
0 - 1 Year	-
1 - 2 Year	-
2- 3 Year	-
3+ Years	-

Placements [Class of 2018]

Total Nos. of Students	445
Students Participating in Placement	-
Nos. of Companies on Campus	143
Nos. of Offers Made	454
Average Domestic Salary (INR Lakh)	Institute does not disclose placement data
Median Domestic Salary (INR Lakh)	
Highest Domestic Salary (INR Lakh)	
Average International Salary (INR / USD)	

Function-wise Placements of Batch

Business Analytics	-
Finance	23%
General Management	11%
Strategy & Consulting	23%
Operations & IT	7%
Sales & Marketing	24%
HRM	-
Others	12%



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Indian Institute of Technology Kanpur

NIRF 2018	17
Website	https://www.iitk.ac.in/ime/mba-admission-notice
Programme Name	MBA
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	78
Tuition Fee (Rs.)	3.77 Lakh
Test(s) Accepted	CAT
Test Cut-offs	NA
Eligibility	4 Year Engineering Bachelor's degree or 4 year BSc/MSc/MA Economics (with Mathematics as one of the subjects) with min. 65% marks (6.5/10 CPI) in aggregate, and min. 65% marks in Class 10th, 12th (55% or 5.5/10 for SC/ST/PwD candidates)
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Group Discussion, Personal Interview, and Relevant Work Experience

Class Profile

Total Number of Students	52
Number of Women Students	-
Engineering	100%
Science	-
Arts	-
Commerce	-
Others	-
Freshers	26%
0 - 1 Year	
1 - 2 Year	46%
2- 3 Year	19%
3+ Years	9%

Placements [Class of 2018]

Total Nos. of Students	38
Students Participating in Placement	NA
Nos. of Companies on Campus	28
Nos. of Offers Made	NA
Nos. of PPOs/PPIs	7
Average Domestic Salary (INR Lakh)	10.48
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	18
Average International Salary (INR / USD)	-

Function-wise Placements of Batch

Business Analytics	14%
Finance	38%
General Management	-
Strategy & Consulting	-
Operations & IT	5%
Sales & Marketing	14%
HRM	29%
Others	-





ADMISSIONS OPEN FOR 28TH BATCH

PGDM PROGRAMS 2019-21



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Institute of Management Technology Ghaziabad

NIRF 2018	31
Website	https://www.imt.edu
Programme Name	Post Graduate Diploma in Management (PGDM); PGDM Marketing; PGDM Finance; PGDM Banking, Insurance and Financial Services (PGDM-BIFS); PGDM DCP
Specialisation(s) Offered	Specialisation in Marketing, Finance, Human Resources, IT and Analytics, Operations, Strategy Innovation and Entrepreneurship
Number of Seats	PGDM: 480; PGDM DCP: 180
Tuition Fee (Rs.)	17.50 Lakh
Test(s) Accepted	CAT, XAT, GMAT
Test Cut-offs	NA
Eligibility	A Bachelor's degree, with min. 50% marks or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Final selection is on basis of Test Score, Past Academic performance, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	-
Number of Women Students	32%
Engineering	-
Science	-
Arts	-
Commerce	-
Others	-
Freshers	33%
0 - 1 Year	
1 - 2 Year	
2- 3 Year	67%
3+ Years	

Placements [Class of 2018]	
Total Nos. of Students	-
Students Participating in Placement	-
Nos. of Companies on Campus	-
Nos. of Offers Made	-
Nos. of PPOs/PPIs	122
Average Domestic Salary (INR Lakh)	11.6
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	25
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	-
General Management	-
Strategy & Consulting	-
Operations & IT	-
HRM	-
Others	-





Birla Institute of Management Technology, Uttar Pradesh

NIRF 2018	-				
Website	www.bimtech.ac.in	admission@bimtech.ac.in			
Programme Name	PGDM	PGDM (International Business)	PGDM (Insurance Business Management)	PGDM (Retail Management)	*Supernumerary seats reserved for People of Indian Origin (PIO) / Foreign Nationals (FN) - International/ Gulf Quota/ Overseas Citizens of India (OCI)
Specialisation(s) Offered					
Number of Seats	240 + 27*	60	60	60	
Tuition Fee (Rs.)	15.4 Lakh (approx)				
Test(s) Accepted	CAT / GMAT / XAT for PGDM & PGDM (IB) & CAT / GMAT / MAT / XAT / CMAT for PGDM (RM) & PGDM (IBM)				
Test Cut-offs	70 percentile	65 percentile	CAT/XAT/GMAT:60 percentile; MAT/CMAT-70 percentile	CAT/XAT/GMAT:60 percentile; MAT/CMAT-70 percentile	
Eligibility	Minimum 50% marks in Graduation				
Admission Process	Final selection is based on performance in WAT, PI, Test scores, past academic performance & work experience				

Class Profile

Total Number of Students	422
Number of Women Students	39%
Engineering	33%
Science	5%
Arts	3%
Commerce	38%
Others	21%
Freshers	79%
0 - 1 Year	9%
1 - 2 Year	4%
2 - 3 Year	2%
3+ Years	3%

Placements [Class of 2018]

Total Nos. of Students	420
Students Participating in Placement	408
Nos. of Companies on Campus	117
Nos. of Offers Made	97.00%
Nos. of PPOs/PPIs	10
Nos. of International placements	5
Average Domestic Salary (INR Lakh)	7.62
Median Domestic Salary (INR Lakh)	7.8
Highest Domestic Salary (INR Lakh)	15
Average International Salary (INR / USD)	NA

Sectoral Breakup

IT	15%
BFSI	43%
Retail	12%
Manufacturing	7%
FMCG	5%
Others	18%





Indian Institute of Management Calcutta

NIRF 2018	3
Website	http://www.iimcal.ac.in/
Programme Name	Post Graduate Programme in Management (PGP)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	460
Tuition Fee (Rs.)	19 Lakh
Test(s) Accepted	CAT
Test Cut-offs	NA
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	463
Number of Women Students	NA
Engineering	87%
Science	2%
Arts	1%
Commerce	6%
Others	4%
Freshers	22%
0 - 1 Year	
1 - 2 Year	53%
2- 3 Year	
3+ Years	26%

Placements [Class of 2018]	
Total Nos. of Students	432
Students Participating in Placement	NA
Nos. of Companies on Campus	130
Nos. of Offers Made	472
Nos. of PPOs/PPIs	133
Average Domestic Salary (INR Lakh)	24.2
Median Domestic Salary (INR Lakh)	22
Highest Domestic Salary (INR Lakh)	75
Average International Salary (INR/USD)	NA

Function-wise Placements of Batch	
Business Analytics	-
Finance	23%
General Management	15%
Strategy & Consulting	27%
Operations & IT	7%
Sales & Marketing	16%
HRM	-
Others	12%





Indian Institute of Technology Kharagpur

NIRF 2018	7
Website	http://www.som.iitkgp.ac.in
Programme Name	MBA
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	140
Tuition Fee (Rs.)	10.5 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 90.36; NC-OBC: 80; SC: 75.08; ST: 77.51; DA: 77.99
Eligibility	A Bachelor's degree [min. 4 year] in Engineering, Technology, Pharmacy, Medicine, or similar disciplines; or Master's degree in Science, Economics, Commerce (with Mathematics or Statistics at Bachelor's level); with min. 60% marks (or 6.5 CGPA) or min. 55% marks (or 6.0 CGPA) for SC/ST/PwD students
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	123
Number of Women Students	NA
Engineering	100%
Science	-
Arts	-
Commerce	-
Others	-
Freshers	10%
0 - 1 Year	
1 - 2 Year	36%
2 - 3 Year	45%
3+ Years	9%

Placements [Class of 2018]	
Total Nos. of Students	111
Students Participating in Placement	108
Nos. of Companies on Campus	68
Nos. of Offers Made	126
Nos. of PPOs/PPIs	23
Average Domestic Salary (INR Lakh)	16.29
Median Domestic Salary (INR Lakh)	14.76
Highest Domestic Salary (INR Lakh)	24.03
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Business Analytics	17%
Finance	12%
General Management	16%
Strategy & Consulting	-
Operations & IT	17%
Sales & Marketing	14%
HRM	-
Others	24%





Praxis Business School, Kolkata

NIRF 2018	-	
Website	www.praxis.ac.in	
Programme Name	Post Graduate Diploma in Management	Post Graduate Programme in Data Science
Specialisation(s) Offered	Marketing, Finance, Operations & Systems, HR	
Number of Seats	66	40 (2 intakes in a year)
Tuition Fee (Rs.)	9.27 Lakh	5.4 Lakh (9 months course duration)
Test(s) Accepted	CAT, XAT, CMAT, MAT, ATMA	Own Test (Praxis Admission Test - PAT), CAT/ XAT/ GMAT/ GRE)
Test Cut-offs	CAT/XAT - 70%ile, CMAT - 80%ile, MAT - 90%ile	
Eligibility	Min 50% marks in graduation (full time). Candidates in their final year of graduation may also apply.	Minimum of 60% in their class X, XII and Graduation. BE/BTech/ME/MTech, MBA/PGDM, BA/Bsc/MA/MSc - With Economics, Econometrics, Statistics & Mathematics
Admission Process	Test scores, overall profile, performance in SOP writing and personal interview.	Test scores, overall profile, performance in SOP writing and personal interview.

Class Profile	PGDM	PGPDS
Total Number of Students	54	72
Number of Women Students	13	20
Engineering	27%	92%
Science	13%	8%
Arts	9%	-
Commerce	51%	-
Others	-	-
Freshers	37%	17%
0 - 1 Year	11%	22%
1 - 2 Year	15%	21%
2- 3 Year	4%	30%
3+ Years	4%	10%

Placements [Class of 2018]	PGDM	PGPDS
Total Nos. of Students	45	120
Students Participating in Placement	40	105
Nos. of Companies on Campus	11	60
Nos. of Offers Made	36	105
Nos. of PPOs/PPIs	5	NA
Average Domestic Salary (INR Lakh)	7.04	8.89
Median Domestic Salary (INR Lakh)	6.8	8.5
Highest Domestic Salary (INR Lakh)	10.5	14.5
Average International Salary (INR/USD)		

Function-wise Placements	PGDM	PGPDS
Business Analytics	NA	NA
Finance	11%	NA
General Management	NA	NA
Strategy & Consulting	NA	NA
Operations & IT	14%	NA
Sales & Marketing	56%	NA
Research	19%	NA
HRM	NA	NA
Others	NA	NA



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*Source: Analytics Vidhya (analyticsvidhya.com), Analytics India Magazine (analyticsindiamag.com), India Today Magazine, September 2017



Indian Institute of Management Bangalore

NIRF 2018	2
Website	http://www.iimb.ac.in/
Programme Name	Post Graduate Programme in Management (PGP)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	400
Tuition Fee (Rs.)	21.2 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 91.99; NC-OBC: 83.94; SC: 79.29; ST: 73.19; DA: 69.75
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	430
Number of Women Students	121
Engineering	89%
Science	1%
Arts	2%
Commerce	6%
Others	1%
Freshers	19%
0 - 1 Year	8%
1 - 2 Year	21%
2- 3 Year	31%
3+ Years	21%

Placements [Class of 2018]	
Total Nos. of Students	407
Students Participating in Placement	399
Nos. of Companies on Campus	136
Nos. of Offers Made	462
Nos. of PPOs/PPIs	129
Average Domestic Salary (INR Lakh)	22.76
Median Domestic Salary (INR Lakh)	22
Highest Domestic Salary (INR Lakh)	NA
Average International Salary (INR / USD)	58.2

Function-wise Placements of Batch	
Business Analytics	7%
Finance	16%
General Management	12%
Strategy & Consulting	31%
Operations & IT	20%
Sales & Marketing	12%
HRM	-
Others	2%





Indus Business Academy, Bengaluru

NIRF 2018	-
Website	www.iba.ac.in admissions@iba.ac.in
Programme Name	PGDM
Specialisation(s) Offered	Dual - Specialisation Programme (Marketing, Finance, Human Resource Management, Operations, Retail, International Busines, Business Analytics & E-Business and Entrepreneurship Management)
Number of Seats	180
Tuition Fee (Rs.)	7.52 Lakh
Test(s) Accepted	CAT 2018, XAT 2019, MAT (Sept 18, Dec 18, Feb 19), ATMA (Dec 18, Feb 19), GMAT 2018/19 & State govt. entrance tests 2019
Test Cut-offs	CAT 60%ile, XAT 60%ile, MAT/ATMA 65%ile, GMAT 550score, State govt. entrance tests 65%ile
Eligibility	Bachelor's degree with minimum 50% marks (45% for SC/ST/OBC and other reserved categories) OR Applicants, who are in final year of Bachelor degree, are also eligible to apply.
Admission Process	Interested candidates can apply online with required information. Shortlisted candidates will be called for group discussion based on statement of purpose and score obtained in CAT/ XAT/ ATMA/ MAT/ CMAT/ GMAT/ GRE/ GATE/ Maharashtra Common Entrance Test (MAHCET)/ any other state governments entrance tests. GD and PI for shortlisted candidates.

Class Profile

Total Number of Students	170
Number of Women Students	41%
Engineering	27%
Science	6%
Arts	5%
Commerce	45%
Others	17%
Freshers	77%
0 - 1 Year	9%
1 - 2 Year	5%
2- 3 Year	6%
3+ Years	3%

Placements [Class of 2018]

Total Nos. of Students	180
Students Participating in Placement	177
Nos. of Companies on Campus	107
Nos. of Offers Made	179
Nos. of PPOs/PPIs	12
Average Domestic Salary (INR Lakh)	6.1
Median Domestic Salary (INR Lakh)	5.2
Highest Domestic Salary (INR Lakh)	12
Average International Salary (INR/USD)	NA

Function-wise Placements of Batch

Finance	15%
Marketing	27%
Operations / SCM	14%
IT / Systems	16%
HRM	10%
Others	18%



Advt.



IFIM Business School Bangalore

NIRF 2018	-			
Website	http://ifimbschool.com/	info@ifim.edu.in		
Programme Name	PGDM	PGDM Finance	PGDM Marketing	PGDM International Business
Specialisation(s) Offered	PGDM 2019-21 10-credit superspecialisation options: Big Data Analytics & Blockchain, Digital Business, & Consumer Insights, Fintech, AI & Robotic Process Automation, Advanced Financial Analysis at our international partner schools.			
Number of Seats	180	60	60	60
Tuition Fee (Rs.)	12 Lakh + other expenses			
Test(s) Accepted	CAT / GMAT / XAT			
Test Cut-offs	75 and above			
Eligibility	Bachelor's degree from a recognised university with a minimum aggregate of 50% (45% for SC/ST candidates). CAT, XAT or GMAT scores.			
Admission Process	Innovation Potential Test (IPT): 30 min in-class test assessing the innovation potential of the candidate. Test has multiple choice/descriptive questions; Group Exercise (GE): 30-min GE with 6-8 candidates assessing their solution orientation; PI: 30-min PI to assess value-fit of the candidate with the institute. Interview by 3-member panellists.			

Class Profile [Class of 2020]

Total Number of Students	312
Number of Women Students	140
Engineering	40.00%
Science	2.00%
Arts	3.00%
Commerce	34.00%
Others	21.00%
Freshers	
0 - 1 Year	89%
1 - 2 Year	8%
2 - 3 Year	1%
3+ Years	2%

Placements [Class of 2018]

Total Nos. of Students	254
Students Participating in Placement	237
Nos. of Companies on Campus	64
Nos. of Offers Made	264
Nos. of PPOs/PPIs	237
Average Domestic Salary (INR Lakh)	7.5
Median Domestic Salary (INR Lakh)	6.95
Highest Domestic Salary (INR Lakh)	16.5
Average International Salary (INR / USD)	NA

Function-wise Placements of Batch

Finance	46%
Marketing	41%
Operations / SCM	NA
IT / Systems	NA
HRM	3%
Others	10%



Advt.



What if I am not shortlisted by a top IIM?

In India, the observable trend tells us how Management studies have a tradition of rigorous training, especially by test-prep centres to attain a coveted high rank in the CAT examinations. The selection process at the top IIMs has pressurised aspirants to work on specific requirements in an intensely competitive environment. There is an immense burden on the aspirants to enhance and design their CVs to accommodate particular requirements like high CAT percentiles, certain years of industry experience plus co-curricular activities.

For instance, everything being equal, a bright engineering graduate with the reasonable job experience may not get a seat at the desired institute as some of the premier institutes often provide additional points based on gender and/or academic stream to achieve diversity in classrooms. At the same time, another equally bright student will not be able to secure her candidature because of comparatively lower CAT rank despite having scored consistently throughout her academic life. So, what can be done to maintain parity between the intricate short-listing criteria among premier IIMs and their evaluation of capabilities in aspirants?

Some premier institutes, though, are coming up with rigorous internal screening processes wherein they are providing leverages to aspirants based on their innovative and creative thinking, critical and analytical bent of mind, values they exhibit and a fit with institute's mission. Based on my personal experience, MICA Ahmedabad, SPIJMR Mumbai and IFIM Bangalore are the top institutes to be cited who have already begun to set an example in the field of management studies.

First, none of these institutions gives a high weightage to CAT, XAT and GMAT scores compared to their IIM peers. Although, one must appear for a national level entrance exam, one need not necessarily have a high score. MICA has its very own entrance exam dubbed as MICAT which aims to shortlist candidates who demonstrate an aptitude for expressing,

assessing, and /or conceiving ideas that move people to action and achieve business results. SPJIMR, on the other hand, has designed a selection process that assesses not only the intellectual readiness in terms of academics but also emotional readiness, work experience, extra-curricular activities and aptitude for and befitting the Institute's mission of value-based leadership.

The IFIM curriculum focuses on grooming socially sensitive professionals who can provide innovation-led solutions for new age organisations. With a revised admission process which zeroes in on the innovative and critical thinking capacities of candidates along with their solution orientation, IFIM wishes to create a diverse group of students who will be ready for the dynamically changing world of tomorrow.

As illustrated above, the answer to the question, 'What if I am not shortlisted by a top IIM?' lies in aspirants exploring institutions which are aligned to their strengths and career aspirations, which need not necessarily be an IIM. So, whilst CAT toppers may have a whole bunch of reasons to celebrate their score, the ones that do not, need not fret for when one door closes, another window of great opportunity swings open elsewhere.

About the author:

Dr Atish Chattopadhyay is presently Director, IFIM Business School, Bangalore. Previously, he has held leadership positions in premier B-Schools, as Director, IMT Ghaziabad, Dean, MICA and Deputy Director, SPJIMR, Mumbai.



Shri Dharmasthala Manjunatheshwara Institute for Management Development, Mysore

NIRF 2018	-
Website	www.sdmimd.ac.in admission@sdmimd.ac.in
Programme Name	Post Graduate Diploma in Management (PGDM)
Specialisation(s) Offered	Marketing, Human Resources Management, Systems, Operations, Finance, Business Analytics
Number of Seats	180
Tuition Fee (Rs.)	10.7 Lakh
Test(s) Accepted	CAT / XAT / CMAT / GMAT / NMAT / MAT
Test Cut-offs	60 percentile
Eligibility	Graduates/Final Year students appearing for CAT/XAT/GMAT/CMAT/NMAT or those that already have valid CAT/XAT/GMAT/CMAT/NMAT scores.
Admission Process	Shortlisted applicants, based on the consistent academic performance, extracurricular activities will be called for Personal Interview.

Class Profile	
Total Number of Students	180
Number of Women Students	60
Engineering	41%
Science	4%
Arts	2%
Commerce	43%
Others	9%
Freshers	68%
0 - 1 Year	7%
1 - 2 Year	8%
2- 3 Year	5%
3+ Years	12%

Placements [Class of 2018]	
Total Nos. of Students	173
Students Participating in Placement	173
Nos. of Companies on Campus	49
Nos. of Offers Made	160
Nos. of PPOs/PPIs	3
Average Domestic Salary (INR Lakh)	6.94 lakhs
Median Domestic Salary (INR Lakh)	6.7 lakhs
Highest Domestic Salary (INR Lakh)	9.75 lakhs
Average International Salary (INR/USD)	NA

Function-wise Placements of Batch	
Finance	32%
Marketing	17%
Operations / SCM	3%
IT / Systems	24%
HRM	18%
Others	6%





Indian Institute of Management Ranchi

NIRF 2018	40		
Website	https://www.iimranchi.ac.in		
Programme Name	Post Graduate Diploma in Management (PGDM)	Post Graduate Diploma in Human Resource Management (PGDHRM)	
Specialisation(s) Offered	-	General Management; Students can pursue specialisations by taking Electives	Human Resource Management
Number of Seats	185	64	
Tuition Fee (Rs.)	12.50 Lakh		
Test(s) Accepted	CAT, XAT, GMAT, X-GMAT, NMAT	CAT	
Test Cut-offs		NA	
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions		
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience		

Class Profile	PGDM	PGDHRM
Total Number of Students	183	64
Number of Women Students	89	
Engineering	77%	95%
Science	5%	-
Arts	4%	-
Commerce	10%	3%
Others	4%	2%
Freshers	26%	6%
0 - 1 Year	8%	8%
1 - 2 Year	22%	42%
2- 3 Year	33%	33%
3+ Years	10%	11%

Placements [Class of 2018]	PGDM	PGDHRM
Total Nos. of Students	134	51
Students Participating in Placement	-	-
Nos. of Companies on Campus	89	52
Nos. of Offers Made	-	-
Nos. of PPOs/PPIs	-	-
Average Domestic Salary (INR Lakh)	15.09	14.67
Median Domestic Salary (INR Lakh)	14.75	13.5
Highest Domestic Salary (INR Lakh)	30	21
Average International Salary (INR / USD)	-	-

Function-wise Placements of Batch		
Business Analytics	-	-
Finance	16%	-
General Management	16%	-
Strategy & Consulting	12%	-
Operations & IT	17%	-
Sales & Marketing	39%	-
HRM	-	100%
Others	-	-





Xavier Labour Relations Institute Jamshedpur

NIRF 2018	10
Website	https://xlri.ac.in
Programme Name	Post Graduate Diploma in Business Management (PGDM-BM); Post Graduate Diploma in Human Resource Management (PGDM-HRM)
Specialisation(s) Offered	PGDM-BM: General Management; Students can pursue specializations by taking Electives; PGDM-HRM: Human Resource Management
Number of Seats	390
Tuition Fee (Rs.)	21 Lakh
Test(s) Accepted	XAT
Test Cut-offs	PGDM-BM: 96 percentile (in 2016); PGDM-HRM: 92.55 percentile (in 2016)
Eligibility	A Bachelor's degree or equivalent in any discipline. Final year students completing their final examination by 10th June, 2019 may also apply.
Admission Process	Selection is on basis of XAT Score, Past Academic performance, Extra curricular activities, and Personal Interview

Class Profile

Total Number of Students	363 (BM: 181, HRM: 182)
Number of Women Students	-
Engineering	-
Science	-
Arts	-
Commerce	-
Others	-
Freshers	-
0 - 1 Year	-
1 - 2 Year	-
2- 3 Year	-
3+ Years	-

Placements [Class of 2018]

Total Nos. of Students	358
Students Participating in Placement	-
Nos. of Companies on Campus	132
Nos. of Offers Made	-
Nos. of PPOs/PPIs	122
Average Domestic Salary (INR Lakh)	20.1
Median Domestic Salary (INR Lakh)	21
Highest Domestic Salary (INR Lakh)	-
Average International Salary (INR / USD)	-

Function-wise Placements of Batch

Business Analytics	-
Finance	-
General Management	-
Strategy & Consulting	-
Operations & IT	-
Sales & Marketing	-
HRM	-
Others	-





Indian Institute of Management Tiruchirappalli

NIRF 2018	15
Website	https://www.iimtrichy.ac.in/
Programme Name	Post Graduate Programme in Management (PGPM)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	180
Tuition Fee (Rs.)	12 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 95; NC-OBC: 78.8; SC: 61.99; ST: 44.06; DA: 48.52
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile

Total Number of Students	183
Number of Women Students	91
Engineering	80%
Science	7%
Arts	7%
Commerce	8%
Others	5%
Freshers	28%
0 - 1 Year	18%
1 - 2 Year	33%
2- 3 Year	21%
3+ Years	21%

Placements [Class of 2018]

Total Nos. of Students	176
Students Participating in Placement	172
Nos. of Companies on Campus	113
Nos. of Offers Made	172
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	14.28
Median Domestic Salary (INR Lakh)	13
Highest Domestic Salary (INR Lakh)	31.7
Average International Salary (INR / USD)	-

Function-wise Placements of Batch

Business Analytics	17%
Finance	30%
General Management	31%
Strategy & Consulting	14%
Operations & IT	7%
Sales & Marketing	-
HRM	-
Others	1%





Management Development Institute Gurgaon

NIRF 2018	12		
Website	https://mdi.ac.in		
Programme Name	Post Graduate Programme in Management (PGPM); Post Graduate Programme in International Management (PGP-IM); Post Graduate Programme in Human Resources Management (PGP-HRM)		
Specialisation(s) Offered	PGPM: General Management; Students can pursue specialisations by taking Electives	PGP-IM: General Management with a focus on International Business	PGP-HR: Human Resource Management
Number of Seats	240	60	60
Tuition Fee (Rs.)	19.80 Lakh		
Test(s) Accepted	CAT	CAT	CAT
Test Cut-offs	NA		
Eligibility	A Bachelor's degree from a recognised University with min. 50% or equivalent CGPA in X and XII. Candidates appearing for the final examination may also apply if they meet all requirements by June, 2019. (For PGP-IM Min. 1 Year full-time work experience is required)		
Admission Process	Candidates are given admission on the basis of performance in CAT; Past academic records; Work Experience; GD; PI; WAT	Candidates are given admission on the basis of performance in CAT; Candidate's profile and PI	Candidates are given admission on the basis of performance in CAT; Past academic records; Work Experience; GD; PI; WAT

Class Profile

Total Number of Students	359 [PGPM: 239; PGP-HR: 60; PGP-IM: 60]
Number of Women Students	115
Engineering	72%
Science	6%
Arts	9%
Commerce	13%
Others	-
Freshers	36%
0 - 1 Year	12%
1 - 2 Year	26%
2 - 3 Year	20%
3+ Years	6%

Placements [Class of 2018]

Total Nos. of Students	240	32	59
Students Participating in Placement	240	32	59
Nos. of Companies on Campus	95	23	43
Nos. of Offers Made	NA	NA	NA
Nos. of PPOs/PPIs	108		
Average Domestic Salary (INR Lakh)	19.35	18.54	19.15
Median Domestic Salary (INR Lakh)	18.39	17.89	18.15
Highest Domestic Salary (INR Lakh)	35	24.45	24

Function-wise Placements of Batch

	PGPM, PGP-IM	PGP-HR
Business Analytics	-	-
Finance	21%	-
General Management	28%	-
Strategy & Consulting	-	-
Operations & IT	19%	-
Sales & Marketing	-	-
HRM	-	100%
Others	32%	-





Indian Institute of Management Rohtak

NIRF 2018	27
Website	http://www.iimrohtak.ac.in/
Programme Name	Post Graduate Programme in Management (PGPM)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	240
Tuition Fee (Rs.)	12.07 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 95; NC-OBC: 78.8; SC: 61.99; ST: 44.06; DA: 48.52
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	252
Number of Women Students	-
Engineering	80%
Science	-
Arts	-
Commerce	6%
Others	14%
Freshers	51%
0 - 1 Year	15%
1 - 2 Year	19%
2- 3 Year	11%
3+ Years	4%

Placements [Class of 2018]	
Total Nos. of Students	151
Students Participating in Placement	143
Nos. of Companies on Campus	90
Nos. of Offers Made	143
Nos. of PPOs/PPIs	26
Average Domestic Salary (INR Lakh)	11.7
Median Domestic Salary (INR Lakh)	10.7
Highest Domestic Salary (INR Lakh)	30
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	26%
General Management	21%
Strategy & Consulting	7%
Operations & IT	17%
Sales & Marketing	29%
HRM	-
Others	-





Indian Institute of Management Kashipur

NIRF 2018	20
Website	http://www.iimkashipur.ac.in/
Programme Name	Post Graduate Programme (PGP)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	171
Tuition Fee (Rs.)	13.15 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 95; NC-OBC: 78.8; SC: 61.99; ST: 44.06; DA: 48.52
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	206
Number of Women Students	-
Engineering	66%
Science	-
Arts	4%
Commerce	6%
Others	24%
Freshers	43%
0 - 1 Year	19%
1 - 2 Year	22%
2- 3 Year	8%
3+ Years	8%

Placements [Class of 2018]	
Total Nos. of Students	171
Students Participating in Placement	165
Nos. of Companies on Campus	72
Nos. of Offers Made	164
Nos. of PPOs/PPIs	16
Average Domestic Salary (INR Lakh)	12.19
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	20.84
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	23%
Finance	32%
General Management	5%
Strategy & Consulting	12%
Operations & IT	15%
Sales & Marketing	10%
HRM	-
Others	3%





Indian Institute of Technology Roorkee

NIRF 2018	9
Website	https://www.iitr.ac.in/departments/DM/pages/Academics+MBA.html
Programme Name	MBA
Specialisation(s) Offered	General Management; Students can pursue specialisations in Marketing, Finance, Information Technology, Operations, Human Resource management
Number of Seats	95
Tuition Fee (Rs.)	8 Lakh
Test(s) Accepted	CAT
Test Cut-offs	NA
Eligibility	A Bachelor's in Engineering / Technology or Master's degree in any discipline with 1st Class (60% for OBC, 55% of SC/ST/PwD candidates) or equivalent from a recognised Institution or University
Admission Process	Final selection is made based on CAT percentile, performance in Group Discussions, Personal Interview and relevant Work Experience

Class Profile

Total Number of Students	77
Number of Women Students	9
Engineering	100%
Science	-
Arts	-
Commerce	-
Others	-
Freshers	61%
0 - 1 Year	13%
1 - 2 Year	12%
2- 3 Year	8%
3+ Years	6%

Placements [Class of 2018]

Total Nos. of Students	75
Students Participating in Placement	73
Nos. of Companies on Campus	45
Nos. of Offers Made	73
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	9.1
Median Domestic Salary (INR Lakh)	10
Highest Domestic Salary (INR Lakh)	14
Average International Salary (INR / USD)	-

Function-wise Placements of Batch

Business Analytics	19%
Finance	-
General Management	-
Strategy & Consulting	23%
Operations & IT	-
Sales & Marketing	35%
HRM	-
Others	23%





GITAM School of International Business, Visakhapatnam

NIRF 2018	-		
Website	www.gsib.gitam.edu	admissions.gsib@ gitam.edu	
Programme Name	MBA		
Specialisation(s) Offered	International Business	International Banking and Finance	Global Logistics & Supply Chain Management
Number of Seats	120	30	30
Tuition Fee (Rs.)	8.50 lakhs		
Test(s) Accepted	CAT/XAT/MAT/GET/NMAT/GMAT/CMAT		
Test Cut-offs	CAT : 50 Percentile & Above, XAT : 50 Percentile & Above, CMAT: 150 score & Above, MAT : 70 Percentile & Above, NMAT: 140 score & Above, GMAT: 500 Score & Above		
Eligibility	Selection is on the basis of Graduation from a recognised university with 50% marks or Second Class or equivalent CGPA is eligible to apply. Those awaiting results of Final Year Degree examinations may also apply.		
Admission Process	Selection process will include GET or a valid test score and GD & PI which will be conducted at the GSIB center(s). Applicants with a valid test score can avail online mode through Skype for giving their Micro Presentation & Personal Interview.		

Class Profile

Total Number of Students	51
Number of Women Students	46%
Engineering	35%
Science	4%
Arts	25%
Commerce	31%
Others	4%
Freshers	80%
0 - 1 Year	12%
1 - 2 Year	4%
2- 3 Year	2%
3+ Years	2%

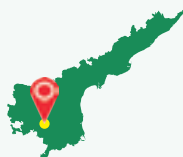
Placements [Class of 2018]

Total Nos. of Students	58
Students Participating in Placement	44
Nos. of Companies on Campus	23
Nos. of Offers Made	44
Nos. of PPOs/PPIs	3
Average Domestic Salary (INR Lakh)	6.5
Median Domestic Salary (INR Lakh)	6
Highest Domestic Salary (INR Lakh)	10
Average International Salary (INR/USD)	NA

Sectoral Breakup

Financial Services	16%
HR	2%
International Business	2%
Logistics	49%
Marketing	27%
Merchandising	4%





IFMR Graduate School of Business, Krea University, Sri City

NIRF 2018	-
Website	www.ifmr.ac.in admissions@ifmr.ac.in
Programme Name	MBA
Specialisation(s) Offered	HR, Marketing, Finance, Quantitative Finance, Data Sciences, Operations, Information Systems, BFSI, Economics
Number of Seats	160
Tuition Fee (Rs.)	12 Lakh + other expenses
Test(s) Accepted	CAT 2018, XAT 2019, CMAT 2019, GMAT and GRE.
Test Cut-offs	NA
Eligibility	Graduates (full time) with consistent academic record (any discipline) are eligible to apply. Candidates pursuing final year degree can also apply.
Admission Process	CAT 2018, XAT 2019, CMAT 2019, GMAT and GRE. As far as GRE and GMAT is concerned IFMR GSB will consider any valid score taken on/ after 1st of January 2016

Class Profile	
Total Number of Students	187
Number of Women Students	66
Engineering	62.03%
Science	4.27%
Arts + Commerce	30.50%
Others	3.20%
Freshers	55%
0 - 1 Year	8%
1 - 2 Year	20%
2- 3 Year	16%
3+ Years	2%

Placements [Class of 2018]	
Total Nos. of Students	169
Students Participating in Placement	40+
Nos. of Companies on Campus	NA
Nos. of Offers Made	169
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	8.3
Median Domestic Salary (INR Lakh)	8
Highest Domestic Salary (INR Lakh)	18
Average International Salary (INR/USD)	NA

Function-wise Placements of Batch	
Finance	66%
Marketing	9%
Financial Engineering	21%
Analytics	3%
HR	1%



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Business Schools treat all students the same, regardless of education background, skill or knowledge levels. An engineer has more exposure to quantitative skills than a BBA or B.COM student. In turn, BBA students have more exposure to management subjects. Similarly, management programs don't consider that students may have differing English levels, general knowledge and other soft skills. At ITM Business School, we've been focused on solving these issues in our PGDM program. ITM has developed a unique, game-changing PGDM program, called ITM PGDM iConnect, which refocuses business education on practical knowhow, industry experience and professional development. The ITM PGDM iConnect program is an AICTE approved, 2 year, full-time post-graduate Diploma in Management.

The faculties at ITM Business School continuously redesign the ITM PGDM program, literally from the first day-first-class, right up to convocation. Starting with revising and re-designing all the subjects with a focus on the skill-sets students need for the next 10 years, to the unique 'iConnect Core', an extended industry internship, an integral part of the learning experience. Realizing that recruiters highly value attitude and aptitude, ITM has transformed pre-placement training into a 2 year long 300-hour training program called TALEWIND, that gives its students a competitive edge in final placements. ITM's philosophy in redesigning its PGDM program is "to build it backwards" according to Chairperson Dr. P.V. Ramana. "We've mapped the knowledge & skillsets our graduates will need over the next 5 to 10 years in their careers. These competencies have been built into the program, starting with specialization subjects, to the internship, professional development and business fundamentals taught as part of the foundation course".

8 Reasons why ITM's PGDM iConnect program is transforming students and their careers

1. Get your basics right: The ITM PGDM iConnect program starts with a Foundation Course, which helps students from different graduate streams get caught up on the basic subjects required of all management students. From quantitative techniques to accounting and finance, the foundation course makes getting up-to-speed easy.

2. Become a Specialist: Students choose their specializations in the first year itself. This enables ITM faculties to deliver more specialization subjects than a standard PGDM program. This is essential, as the required knowledge in each field is vast, and students can become specialists in their chosen field.

3. Get real industry experience: 2-month summer projects are old-school. The ITM PGDM iConnect features a 5 month full-time, paid industry internship. Students get hands-on work experience in top companies, handling business operations, strategy and research projects. Aided by faculty mentors, teams of students work and learn directly from industry. Many students get a PPO (Pre-placement Offer) from their internship companies.

4. Evolve into a professional: Over 200 hours of personal and professional development coursework are integrated throughout the 2 year program. This innovative course combines essential hard skills, general knowledge and soft skills to help students become articulate, knowledgeable and confident professionals. It culminates in intensive pre-placement training, to help students succeed in final placements.

5. Awaken your Inner Human: Social responsibility is not just a feel-good thing at ITM, we take CSR and ISR very seriously. That's why every student takes up a one month NGO project, working directly to support social causes and understanding how charitable organizations work and how their work changes the lives of millions.

6. Focus on What Matters: ITM faculties take up the challenging task of constantly revising and enriching the courses delivered in the ITM PGDM program. Each year, they review the state of various industries and the global economy and change course content to focus on what matters to business professionals today.

7. Start your career with the best companies: Over 650 companies visit ITM's campuses each year for final placements. Some of India's biggest companies, and even global giants are regular campus recruiters. With the best brands and challenging job profiles on offer, ITM students get a wide choice of career starts.

ITM Business School 2016 placements: Highest package: Rs. 15 lacs pa Average: Rs. 7 lacs pa

8. Build a network for a lifetime: With thousands of Alumni in virtually every top company, becoming an ITM PGDM graduate has value beyond the 2 years spent studying. ITM students get plugged into a vast network of ITMites, which will help them progress in their careers.



ITM Business School

Scan the code to know more



Campuses: Bengaluru Chennai Mumbai Navi Mumbai Warangal

ADMISSIONS OFFICE: 1001, 10th Flr, Platinum Techno Park, Vashi, Navi Mumbai - 400703



Indian Institute of Management Raipur

NIRF 2018	21
Website	http://www.iimraipur.ac.in/
Programme Name	Post Graduate Programme in Management (PGP)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	185
Tuition Fee (Rs.)	12.61 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 95.02; NC-OBC: 78.6; SC: 61.05; ST: 45.67; DA: 45.39
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	208
Number of Women Students	52
Engineering	74%
Science	8%
Arts	3%
Commerce	11%
Others	4%
Freshers	41%
0 - 1 Year	25%
1 - 2 Year	25%
2- 3 Year	24%
3+ Years	10%

Placements [Class of 2018]	
Total Nos. of Students	201
Students Participating in Placement	-
Nos. of Companies on Campus	150+
Nos. of Offers Made	-
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	12.45
Median Domestic Salary (INR Lakh)	12.15
Highest Domestic Salary (INR Lakh)	22.05
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Business Analytics	15%
Finance	32%
General Management	26%
Strategy & Consulting	23%
Operations & IT	-
Sales & Marketing	4%
HRM	-
Others	4%





Indian Institute of Management Ahmedabad

NIRF 2018	1
Website	https://www.iima.ac.in
Programme Name	Post Graduate Programmeme in Management (PGP)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	395
Tuition Fee (Rs.)	22 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 89.22; NC-OBC: 81.48; SC: 70.78; ST: 70.01; DA: 79.94
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	399
Number of Women Students	NA
Engineering	70%
Science	-
Arts	-
Commerce	14%
Others	16%
Freshers	35%
0 - 1 Year	16%
1 - 2 Year	30%
2 - 3 Year	14%
3+ Years	5%

Placements [Class of 2018]	
Total Nos. of Students	398
Students Participating in Placement	388
Nos. of Companies on Campus	125
Nos. of Offers Made	NA
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	24.44
Median Domestic Salary (INR Lakh)	23
Highest Domestic Salary (INR Lakh)	72
Average International Salary (INR / USD)	\$73,013

Function-wise Placements of Batch	
Business Analytics	-
Finance	16%
General Management	22%
Strategy & Consulting	30%
Operations & IT	6%
Sales & Marketing	24%
HRM	-
Others	2%





Interview with IFMR GSB Dean

Dr. V Anantha Nageswaran

1. Tell us how IFMR Business School became IFMR Graduate School of Business.

KREA University, promoted by IFMR Society, aims to provide liberal arts education to high potential individuals so that they would learn to create positive and catalytic impact in a dynamic and diverse world. World over, universities offering business and management education are asking hard questions of the purpose of their MBA programmes. KREA University's liberal arts education provides the answer. MBA graduates must be competent in functional areas, must be decisive and effective managers and leaders, with a strong moral compass and a firm sense of purpose. That was the original vision of the founding fathers of business and management education in the late 19th century in the United States of America.

IFMR Business School will continue to retain its strong core competence and competitive edge in Finance and in particular, catering to Banking, Financial Services and Insurance (BFSI) sectors. At the same time, KREA University's liberal arts education will provide a strong liberal arts and ethical foundation to build a host of functional and behavioural competencies. In other words, there is a big change with a strong sense of continuity.

Signalling this important shift to the world, IFMR Business School has decided to rebrand itself. Henceforth, it will be IFMR Graduate School of Business at KREA University.

2. What is the admission process to get into IFMR?

Graduates with consistent academic record (any discipline) are eligible to apply. Candidates pursuing final year degree can also apply. Applicants must also submit scores of one (or more) of the following standardised exams: CAT 2015 / XAT 2016 / GMAT & GRE (taken in the last three years). Kindly note that only Indian Nationals and NRIs are eligible for admission.

While Shortlisting, we look for evidence of energy and the ability to work with people. We also appreciate those achievements across diverse areas or endeavour. We conduct WAT, and in that

we look for the ability to articulate a position and the ability to disengage from that position. During our personal interview, we look for depth of knowledge in the applicants' chosen subjects/topics, and Oral communication skills.

3. What are the placement opportunities for students passing out from IFMR GSB? Can you tell us a bit about your leading recruiters?

IFMR has a 100% placement record since inception. Our alumni are well-placed in leading firms across various sectors such as Investment Banking, IT, Insurance, Manufacturing, SCM, FMCG & Microfinance. The organisations include JP Morgan Chase, Accenture, Amba Research, Bank of America, Cap Gemini, CTS, Deloitte, FINO, Genpact, HCL, HDFC Bank, HSBC, ICICI Bank, i-Nautix, Infosys, Irvna, ITC, JP Morgan, L&T Nomura, Novartis, SBI Caps, Shell, Syntel, TCS, Vedanta and many more.

As on date (2nd Week of December) IFMR GSB got the highest CTC of 14 Lakhs P.A and Average of 9.5 Lakhs P.A. We can proudly say that we placed more than 70% of the students in just 30 interview days across 32 companies from different industries.

4. Why should a student choose IFMR as their MBA destination?

IFMR Graduate School of Business at KREA University aims to provide top-quality management education that prepares students to be ethically grounded, be highly skilled in integrated reasoning and be effective leaders of enterprises.

Given the Volatile nature of any business, we build two competencies, Intellectual strength and resilience to failure. We do this through our highly interactive pedagogy and continuous evaluation with multi components. IFMR GSB MBA programme provides platform for the students to equip with all the artilleries to succeed the industrial or entrepreneurial challenges ahead.

COME TO IFMR GSB

Let your career go places



IFMR Graduate School of Business at Krea University is one of the top institutions that offers specializations across 8 different disciplines that are the most sought after. IFMR GSB offers differentiated courses like Quantitative Finance, BFSI & Data Sciences, designed by industry experts to hone and evolve the skills of future-ready managers. Proof of which can be seen in the ever increasing stream of organizations that come to the campus for recruitment. Come to IFMR GSB. Future-proof your career.

100%
Placement
since
inception

₹18 LPA
Highest
CTC

8.3 LPA
Average
CTC

Specializations: Accounting, Finance, Marketing, Data Sciences, HR Management, IT & Operations, Economics

Key Recruiters: Accenture, Deloitte, Bank of America, HSBC, ICICI, HDFC and several more

85 Acre campus with all facilities | Scholarships on Merit | Ranked 13th by Careers 360
CAT /XAT /GMAT/ GRE / CMAT accepted



Application for MBA Admissions (2019-2021):
Early decision round - 31st Jan, 2019/General round - 15th Feb, 2019.
For details visit www.ifmr.ac.in



Indian Institute of Management Kozhikode

NIRF 2018	6
Website	http://www.iimk.ac.in/
Programme Name	Post Graduate Programme (PGP)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	375
Tuition Fee (Rs.)	17.50 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 95.21; NC-OBC: 80.19; SC: 65.18; ST: 55.5; DA: 58.73
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	423
Number of Women Students	110
Engineering	87%
Science	3%
Arts	1%
Commerce	8%
Others	1%
Freshers	24%
0 - 1 Year	9%
1 - 2 Year	38%
2 - 3 Year	22%
3+ Years	7%

Placements [Class of 2018]	
Total Nos. of Students	382
Students Participating in Placement	382
Nos. of Companies on Campus	178
Nos. of Offers Made	NA
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	17.8
Median Domestic Salary (INR Lakh)	16
Highest Domestic Salary (INR Lakh)	38.5
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	18%
Finance	16%
General Management	8%
Strategy & Consulting	26%
Operations & IT	7%
Sales & Marketing	25%
HRM	-
Others	-





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**Admissions
PGDM
2019-21**



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- Curriculum finely tuned to industry requirements

ELIGIBILITY :

- Graduate in any discipline from any institution recognized by Association of Indian Universities or AICTE as eligible for post graduate studies, with minimum 50% for general and 45% for SC/ST candidates respectively.
- Final year graduation students with at least 50% in the immediate preceding examination.
- Students can apply through CAT/ATMA/CMAT/XAT/MAT/ MH-CET./GMAT



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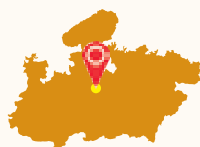
For further Details Contact : Prof. Parikshit Mahankal - 91 9225340984

Tel :- +91 20 67656260, 676566241

Email : admissions@imdr.edu



Website : www.imdr.edu



Indian Institute of Management Indore

NIRF 2018	11	
Website	https://www.iimdr.ac.in/	
Programme Name	Post Graduate Programme in Management (PGP); Post Graduate Programme in Management Mumbai (PGP-Mumbai); Integrated Programme in Management (IPM)	
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives	IPM coverage is beyond the scope of this profiling, as IPM starts at undergraduate level
Number of Seats	526 (PGP, PGP-Mumbai & IPM)	
Tuition Fee (Rs.)	14 Lakh	
Test(s) Accepted	CAT	
Test Cut-offs	[CAT Percentiles] General: 90.16; NC-OBC: 80.19; SC: 56.02; ST: 61.32; DA: 55.5	
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions	
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience	

Class Profile	
Total Number of Students	543 (447 PGP; 96 IPM)
Number of Women Students	217
Engineering	82%
Science	2%
Arts	-
Commerce	6%
Others	10%
Freshers	
0 - 1 Year	32%
1 - 2 Year	42%
2 - 3 Year	19%
3+ Years	7%

Function-wise Placements of Batch	
Business Analytics	27%
Finance	22%
General Management	24%
Strategy & Consulting	10%
Operations & IT	-
Sales & Marketing	10%
HRM	-
Others	7%

Placements [Class of 2018]	PGP & PGP-Mumbai	IPM
Total Nos. of Students	511	113
Students Participating in Placement	NA	
Nos. of Companies on Campus	200+	
Nos. of Offers Made	NA	
Nos. of PPOs/PPIs	147	
Average Domestic Salary (INR Lakh)	18.84	15.16
Median Domestic Salary (INR Lakh)	-	-
Highest Domestic Salary (INR Lakh)	33.04	-
Average International Salary (INR / USD)	-	-



Indian Institute of Management, Shillong

NIRF 2018	26
Website	https://www.iimshillong.ac.in/
Programme Name	Post Graduate Programme in Management
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	180
Tuition Fee (Rs.)	12.68 Lakh
Test(s) Accepted	CAT
Test Cut-offs	NA
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	182
Number of Women Students	-
Engineering	87%
Science	3%
Arts	2%
Commerce	8%
Others	-
Freshers	35%
0 - 1 Year	18%
1 - 2 Year	35%
2- 3 Year	35%
3+ Years	12%

Placements [Class of 2018]	
Total Nos. of Students	-
Students Participating in Placement	169
Nos. of Companies on Campus	41
Nos. of Offers Made	176
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	15.5
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	26
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	24%
Finance	36%
General Management	7%
Strategy & Consulting	12%
Operations & IT	4%
Sales & Marketing	16%
HRM	-
Others	1%





Centre For Management Studies, NALSAR University of Law, Hyderabad

NIRF 2018	3 (LAW)
Website	www.nalsar.ac.in mba@nalsar.ac.in
Programme Name	Master of Business Administration (MBA)
Specialisation(s) Offered	Financial Services and Capital Markets, Marketing Management, Human Resource Management, Business Regulations, Corporate Governance, Court Management
Number of Seats	60
Tuition Fee (Rs.)	6 Lakh + other expenses
Test(s) Accepted	CAT/XAT/GMAT/GRE/NALSAR-MANAGEMENT ENTRANCE TEST (N-MET)
Test Cut-offs	80 Percentile and above-CAT, XAT, C-MAT. GMAT-700+, GRE-300+, N-MET- Order of Merit
Eligibility	Graduates of any discipline with at-least 50% marks in aggregate from a recognised institute/university and candidates appearing in the qualifying exam (Final Year) are also eligible to apply.
Admission Process	GD & PI. Shortlisting is done on the basis of score in CAT/XAT/GMAT/GRE. If no test taken, candidate should take NALSAR- MANAGEMENT ENTRANCE TEST (N-MET)

Class Profile	
Total Number of Students	52
Number of Women Students	28
Engineering	46%
Commerce	21%
Science	6%
Arts	6%
Others	21%
Freshers	75%
0 - 1 Year	4%
1 - 2 Year	6%
2- 3 Year	10%
3+ Years	5%

Placements [Class of 2018]	
Total Nos. of Students	NA
Students Participating in Placement	37
Nos. of Companies on Campus	25
Nos. of Offers Made	15
Nos. of PPOs/PPIs	3
Average Domestic Salary (INR Lakh)	7.25
Median Domestic Salary (INR Lakh)	6.5
Highest Domestic Salary (INR Lakh)	12
Average International Salary (INR/USD)	NA

Function-wise Placements of Batch	
Finance	25%
Marketing	19%
Pharma	13%
Banking & Insurance	6%
Operations	6%
Legal	6%
E Commerce	6%
Hospitality	13%
Others	6%





Xavier University, Bhubaneswar

NIRF 2018	36
Website	www.xub.edu.in
Programme Name	MBA - Business Management, MBA - Human Resource Management, MBA - Rural Management, MBA - Sustainability Management
Specialisation(s) Offered	
Number of Seats	480
Tuition Fee (Rs.)	16.70 Lakh
Test(s) Accepted	CAT, XAT, GMAT, X-GMAT CAT, XAT, GMAT, X-GMAT, NMAT
Test Cut-offs	NA
Eligibility	A Bachelor's Degree in any discipline with min. 55% marks in aggregate or equivalent from a recognised university.
Admission Process	Candidates are shortlisted based on Sectional and Total cut-off marks for each Test(s); Short-listed candidates participate in Writing Ability Test (WAT), Group Discussion (GD), Personal Interview (PI); Past Academic performance and relevant work experience is also considered
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	BM	HR
Total Number of Students	360	123
Number of Women Students	108	66
Engineering	91%	85%
Science	3%	2%
Arts	2%	3%
Commerce	2%	2%
Others	2%	8%
Freshers	30%	22%
0 - 1 Year	6%	15%
1 - 2 Year	20%	21%
2 - 3 Year	23%	25%
3+ Years	21%	17%

Placements [Class of 2018]	BM	HR
Total Nos. of Students	361	123
Students Participating in Placement	361	123
Nos. of Companies on Campus	105	53
Nos. of Offers Made	-	-
Nos. of PPOs/PPIs	45	14
Average Domestic Salary (INR Lakh)	12.91	11.88
Median Domestic Salary (INR Lakh)	12.76	11.12
Highest Domestic Salary (INR Lakh)	23.5	20.84
Average International Salary (INR/USD)	-	-

Function-wise Placements of Batch		
Business Analytics	-	-
Finance	14%	-
General Management	-	-
Strategy & Consulting	30%	-
Operations & IT	19%	-
Sales & Marketing	29%	-
HRM	-	100%
Others	8%	-





Indian Institute of Management Udaipur

NIRF 2018	13
Website	https://www.iimu.ac.in/
Programme Name	Post Graduate Programme (PGP)
Specialisation(s) Offered	General Management; Students can pursue specialisations by taking Electives
Number of Seats	260
Tuition Fee (Rs.)	13.67 Lakh
Test(s) Accepted	CAT
Test Cut-offs	[CAT Percentiles] General: 95.03; NC-OBC: 81.8; SC: 65.48; ST: 54.1; DA: 47.84
Eligibility	A Bachelor's degree, with min. 50% marks (45% for SC / ST / PwD candidate) or equivalent in aggregate from a recognised university or educational institutions
Admission Process	Selection is on basis of CAT Score, Past Academic performance, Extra curricular activities, Profile Diversity, Academic Writing Test, Personal Interview, Relevant Work Experience

Class Profile	
Total Number of Students	265
Number of Women Students	66
Engineering	67%
Science	11%
Arts	-
Commerce	13%
Others	9%
Freshers	33%
0 - 1 Year	8%
1 - 2 Year	21%
2 - 3 Year	26%
3+ Years	12%

Placements [Class of 2018]	
Total Nos. of Students	179
Students Participating in Placement	172
Nos. of Companies on Campus	62
Nos. of Offers Made	170
Nos. of PPOs/PPIs	25
Average Domestic Salary (INR Lakh)	11.9
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	19.5
Average International Salary (INR / USD)	-

Function-wise Placements of Batch	
Business Analytics	6%
Finance	10%
General Management	24%
Strategy & Consulting	4%
Operations & IT	23%
Sales & Marketing	-
HRM	1%
Others	32%



INDIAN B-SCHOOLS 1-YEAR PROGRAMMES





Indian Institute of Management Ahmedabad

Financial Times Global MBA (2018) Ranking	31
Website	https://www.iima.ac.in/web/pgpx
Programme Name	Post Graduate Programme in Management for Executives (PGPX)
Duration	1 Year
Specialisation(s) Offered	General Management
Class Size	137
Test(s) Accepted	GMAT, GRE
Indicative Scores [Range, Average]	GMAT: 700; GRE: 324
Tuition Fee (Rs.)	25 Lakh

Class Profile [Class of 2019]	
Total Number of Students	137
Women Students in the Class (%)	17%
Engineering	86%
Non-Engineering	14%
Average Work Experience (Years)	8.75
Up to 3 Years	14%
3 - 5 Years	[< 6 years]
5 - 8 Years	38%
8 - 12 Years	[6 - 9 Years]
12+ Years	39%
	[9 - 12 Years]
	9%
	[12+ years]

Placements [Class of 2018]	
Total Nos. of Students	113
Students Participating in Placement	98
Nos. of Companies on Campus	NA
Nos. of Offers Made	94
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	28.84
Median Domestic Salary (INR Lakh)	28.4
Highest Domestic Salary (INR Lakh)	54.6
Average International Salary	\$67,261

Function-wise Placements of Batch	
Consulting / Strategy	30%
Finance	4%
Marketing	20%
General Management	3%
Operations / SCM	10%
IT / Systems	32%
HRM	1%
Analytics	-
Others	-





Indian Institute of Management Bangalore

Financial Times Global MBA (2018) Ranking	35
Website	http://www.iimb.ac.in/executive-post-graduate-programme-in-management
Programme Name	Executive Post Graduate Programme in Management (EPGP)
Duration	1 Year
Specialisation(s) Offered	General Management
Class Size	73
Test(s) Accepted	GMAT
Indicative Scores [Range, Average]	GMAT: 709
Tuition Fee (Rs.)	19.65 Lakh

Class Profile [Class of 2019]

Total Number of Students	73
Women Students in the Class (%)	21%
Engineering	81%
Non-Engineering	19%
Average Work Experience (Yrs)	7.1
Up to 3 Years	-
3 - 5 Years	-
5 - 8 Years	90%
8 - 12 Years	10%
12+ Years	-

Placements [Class of 2018]

Total Nos. of Students	73
Students Participating in Placement	71
Nos. of Companies on Campus	34
Nos. of Offers Made	64
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	23.47
Median Domestic Salary (INR Lakh)	22
Highest Domestic Salary (INR Lakh)	NA
Average International Salary	NA

Function-wise Placements of Batch

Consulting / Strategy	23%
Finance	-
Marketing	-
General Management	-
Operations / SCM	-
IT / Systems	32%
HRM	-
Analytics	-
Others	45%





Indian Institute of Management Calcutta

Financial Times Global MBA (2018) Ranking	78
Website	https://www.iimcal.ac.in
Programme Name	Post Graduate Programme for Executives (PGPEX)
Duration	1 Year
Specialisation(s) Offered	General Management
Class Size	66
Test(s) Accepted	GMAT
Indicative Scores [Range, Average]	GMAT: 701
Tuition Fee (Rs.)	22 Lakh

Class Profile [Class of 2019]

Total Number of Students	66
Women Students in the Class (%)	9%
Engineering	100%
Non-Engineering	-
Average Work Experience (Yrs)	8.25
Up to 3 Years	-
3 - 5 Years	-
5 - 8 Years	-
8 - 12 Years	-
12+ Years	-

Placements [Class of 2018]

Total Nos. of Students	68
Students Participating in Placement	66
Nos. of Companies on Campus	78
Nos. of Offers Made	57
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	24.45
Median Domestic Salary (INR Lakh)	20.17
Highest Domestic Salary (INR Lakh)	89.25
Average International Salary	-

Function-wise Placements of Batch

Consulting / Strategy	-
Finance	-
Marketing	-
General Management	-
Operations / SCM	-
IT / Systems	-
HRM	-
Analytics	-
Others	-





Indian School of Business Hyderabad, Mohali

Financial Times Global MBA (2018) Ranking	28
Website	www.isb.edu
Programme Name	Post Graduate Programme in Management (PGP)
Duration	1 Year
Specialisation(s) Offered	General Management
Class Size	887
Test(s) Accepted	GMAT, GRE
Indicative Scores [Range, Average]	GMAT: 600 - 760 (709); GRE: 311 - 335 (326)
Tuition Fee (Rs.)	37.35 Lakh

Class Profile [Class of 2019]	
Total Number of Students	887
Women Students in the Class (%)	34%
Engineering	65%
Non-Engineering	35%
Average Work Experience (Years)	4.2
Up to 3 Years	32%
3 - 5 Years	41%
5 - 8 Years	23%
8 - 12 Years	4%
12+ Years	-

Placements [Class of 2018]	
Total Nos. of Students	887
Students Participating in Placement	875
Nos. of Companies on Campus	375
Nos. of Offers Made	1,136
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	22.13
Median Domestic Salary (INR Lakh)	22
Highest Domestic Salary (INR Lakh)	NA
Average International Salary	NA

Function-wise Placements of Batch	
Consulting / Strategy	23%
Finance	5%
Marketing	21%
General Management	12%
Operations / SCM	9%
IT / Systems	-
HRM	-
Analytics	4%
Others	-





S. P. Jain Institute of Management & Research, Mumbai

Financial Times Global MBA (2018) Ranking	-
Website	https://www.spjimr.org/pgpm
Programme Name	Post Graduate Programme in Management
Duration	1 Year
Specialisation(s) Offered	General Management
Class Size	136
Test(s) Accepted	GMAT, CAT, XAT
Indicative Scores [Range, Average]	GMAT: 660, CAT & XAT: 85 percentile
Tuition Fee (Rs.)	17.85 Lakh

Class Profile [Class of 2019]

Total Number of Students	136
Women Students in the Class (%)	22%
Engineering	-
Non-Engineering	-
Average Work Experience (Years)	6.4
Up to 3 Years	-
3 - 5 Years	-
5 - 8 Years	83%
8 - 12 Years	16%
12+ Years	1%

Placements [Class of 2017]

Total Nos. of Students	138
Students Participating in Placement	134
Nos. of Companies on Campus	NA
Nos. of Offers Made	NA
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	18
Median Domestic Salary (INR Lakh)	17.26
Highest Domestic Salary (INR Lakh)	29.58
Average International Salary	-

Function-wise Placements of Batch

Consulting / Strategy	23%
Finance	1%
Marketing	11%
General Management	7%
Operations / SCM	11%
IT / Systems	46%
HRM	-
Analytics	-
Others	2%





Xavier Labour Relations Institute

Jamshedpur

Financial Times Global MBA (2018) Ranking	-
Website	https://www.xlri.ac.in
Programme Name	PGDM-GM
Duration	15 Months
Specialisation(s) Offered	General Management
Class Size	104
Test(s) Accepted	GMAT, XAT
Indicative Scores [Range, Average]	-
Tuition Fee (Rs.)	20 Lakh

Class Profile [Class of 2019]

Total Number of Students	104
Women Students in the Class (%)	13%
Engineering	-
Non-Engineering	-
Average Work Experience (Years)	6.7
Up to 3 Years	-
3 - 5 Years	-
5 - 8 Years	78%
8 - 12 Years	12%
12+ Years	-

Placements [Class of 2018]

Total Nos. of Students	-
Students Participating in Placement	-
Nos. of Companies on Campus	-
Nos. of Offers Made	-
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	17.54
Median Domestic Salary (INR Lakh)	17.32
Highest Domestic Salary (INR Lakh)	28
Average International Salary	-

Function-wise Placements of Batch

Consulting / Strategy	30%
Finance	4%
Marketing	4%
General Management	19%
Operations / SCM	8%
IT / Systems	-
HRM	-
Analytics	-
Others	35%





Great Lakes Institute of Management, Chennai

NIRF 2018	16	
Website	https://www.greatlakes.edu.in/	
Programme Name	Post Graduate Programme in Management (PGPM) - 1 Year;	Post Graduate Diploma in Management (PGDM) - 2 Years
Specialisation(s) Offered	Analytics, Artificial Intelligence & Machine Learning, Marketing, Operations & IT, Finance, Organisational Behaviour & Strategy	
Number of Seats	PGPM: 420;	PGDM: 120
Tuition Fee (Rs.)	PGPM: 18.8 Lakh;	Additional information on the website
Test(s) Accepted	CAT, XAT, CMAT, GMAT	
Test Cut-offs	NA	
Eligibility	A Bachelor's degree in any discipline from a recognised institution. Candidates should have more than 2 years of work experience	A Bachelor's degree in any discipline from a recognised institution. Candidates should have less than 2 years of work experience
Admission Process	Final admission is based on Test scores, Past Academic Performance, Essays, Work Experience and Performance in Personal Interview	

Class Profile	PGPM
Total Number of Students	420
Number of Women Students	27%
Engineering	89%
Science	
Arts	4%
Commerce	
Others	7%
Freshers	NA
0 - 1 Year	-
1 - 2 Year	-
2- 3 Year	15%
3+ Years	85%

Placements [Class of 2018]	PGPM
Total Nos. of Students	420
Students Participating in Placement	411
Nos. of Companies on Campus	204+
Nos. of Offers Made	100%
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	12.17
Median Domestic Salary (INR Lakh)	NA
Highest Domestic Salary (INR Lakh)	26.38
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Finance	6.50%
Sales & Marketing	24.7%
Operations / SCM	10.4%
Technology Consulting	45.4%
Business Consulting	8%
Analytics	5%



INDIAN B-SCHOOLS SPECIALISED PROGRAMMES





Indian Institute of Management Ahmedabad

Website	https://www.iima.ac.in/web/pgp-fabm
Programme Name	Post Graduate Programme in Food and Agri-business Management (PGP-FABM)
Specialisation(s) Offered	Food and Agri Business Management
Programme Duration (Years)	2
Number of Seats	46
Tuition Fee (Rs.)	21.5 Lakh
Test(s) Accepted	CAT
Eligibility	A Bachelor's / Master's Degree in Agriculture-related disciplines or non-agricultural discipline (with a strong interest in agriculture, food, rural and allied sectors), with min. 50% marks or equivalent CGPA (45% for SC/ST/DA candidates) from a recognised institution
Admission Process	The final selection is based on performance in CAT, Group Discussion, Personal Interview, Past Academic Performance, Extra-curricular Activities & Recognition, Post Graduation, and relevant Work Experience

Class Profile	
Total Number of Students	46
Number of Women Students	12
Engineering	65%
Science	35%
Arts	-
Commerce	-
Others	-
Freshers	80%
0 - 1 Year	11%
1 - 2 Year	7%
2- 3 Year	2%
3+ Years	-

Placements [Class of 2018]	
Total Nos. of Students	47
Students Participating in Placement	45
Nos. of Companies on Campus	24
Nos. of Offers Made	NA
Nos. of PPOs/PPIs	NA
Average Domestic Salary (INR Lakh)	15.2
Median Domestic Salary (INR Lakh)	15.25
Highest Domestic Salary (INR Lakh)	26
Average International Salary (INR/USD)	\$92,939

Function-wise Placements of Batch	
Business Analytics	-
Finance	7%
General Management	-
Strategy & Consulting	-
Operations & IT	16%
Sales & Marketing	60%
HRM	-
Others	-





Indian Institute of Management Bangalore

Website	http://www.iimb.ac.in/pgppm
Programme Name	Post Graduate Programme in Public Policy & Management (PGP-PPM)
Specialisation(s) Offered	Public Policy Management
Programme Duration (Years)	1
Number of Seats	-
Tuition Fee (Rs.)	16.50 Lakh
Test(s) Accepted	CAT, GMAT, GRE, IIMB Public Policy Test
Eligibility	For applicants from the Government the norms would be as notified by the DoPT and for Non-Government Candidates: Eligibility is Graduation with min. 50% or equivalent marks; and min. 4 years of Work Experience in Public Policy domain
Admission Process	Selection would be on the basis of Qualifications/Experience/Performance in CAT/GMAT/GRE/IIMB Public Policy Test and Interview. For details please refer the Programme website

Class Profile	
Total Number of Students	18
Number of Women Students	4
Engineering	44%
Science	
Arts	56%
Commerce	
Others	
Freshers	< 5 Years: 17%
0 - 1 Year	5 - 8 Years: 5%
1 - 2 Year	8 - 12 Years: 6%
2- 3 Year	12 - 15 Years: 33%
3+ Years	15+ Years: 39%

Placements [Class of 2018]	
Total Nos. of Students	22
Students Participating in Placement	6
Nos. of Companies on Campus	2
Nos. of Offers Made	4
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	18
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	-
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	-
General Management	-
Strategy & Consulting	-
Operations & IT	-
Sales & Marketing	-
HRM	-
Others	-





Indian Institute of Management Calcutta

Website	https://www.iimcal.ac.in/programs/pgpex-vlm
Programme Name	Post Graduate Programme for Executives for Visionary Leadership in Manufacturing (PGPEX-VLM)
Specialisation(s) Offered	Manufacturing Management
Programme Duration (Years)	1
Number of Seats	-
Tuition Fee (Rs.)	11.25 Lakh
Test(s) Accepted	GMAT, GRE, Aptitude Test
Eligibility	A 1st Class Graduate Engineers with 1st Div. or 1st Class Marks from SLC / Madhyamik; minimum 4.5 years of full-time post-qualification work experience is required
Admission Process	Final selection is based on the performance in GMAT or Aptitude Test and Personal Interview

Class Profile	
Total Number of Students	38
Number of Women Students	6
Engineering	100%
Science	-
Arts	-
Commerce	-
Others	-
Freshers	< 5 Years: 21%
0 - 1 Year	5 - 8 Years: 69%
1 - 2 Year	8+ Years: 10%
2- 3 Year	-
3+ Years	-

Placements [Class of 2018]	
Total Nos. of Students	-
Students Participating in Placement	-
Nos. of Companies on Campus	-
Nos. of Offers Made	44
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	16.8
Median Domestic Salary (INR Lakh)	-
Highest Domestic Salary (INR Lakh)	23.5
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	-
General Management	-
Strategy & Consulting	-
Operations & IT	-
Sales & Marketing	-
HRM	-
Others	-





Indian Institute of Management Calcutta

Indian Institute of Technology, Kharagpur

ISI Kolkata

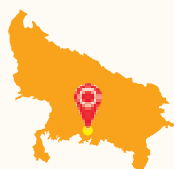
Website	https://www.iimcal.ac.in/programs/PGDBA
Programme Name	Post Graduate Diploma in Business Analytics
Specialisation(s) Offered	Business Analytics
Programme Duration (Years)	2
Number of Seats	NA
Tuition Fee (Rs.)	17 Lakh
Test(s) Accepted	Own Test
Eligibility	Graduate with (10+2+4) or (10+2+5) or (10+2+3+2) system, and minimum 60% marks (6.5/10 CGPA; 55% or 6/10 CGPA for SC/ST and PWD category candidates)
Admission Process	Final selection is based on performance in the written test, and Personal Interview

Class Profile	
Total Number of Students	53
Number of Women Students	10
Engineering	98%
Science	-
Arts	-
Commerce	-
Others	2%
Freshers	NA
0 - 1 Year	NA
1 - 2 Year	NA
2 - 3 Year	NA
3+ Years	NA

Placements [Class of 2018]	
Total Nos. of Students	51
Students Participating in Placement	51
Nos. of Companies on Campus	-
Nos. of Offers Made	74
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	21.94
Median Domestic Salary (INR Lakh)	21.05
Highest Domestic Salary (INR Lakh)	41.4
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	-
General Management	-
Strategy & Consulting	-
Operations & IT	-
Sales & Marketing	-
HRM	-
Others	-





Indian Institute of Management Lucknow

Website	http://www.iiml.ac.in/programme/post-graduate-programmes/pgp-sm
Programme Name	PGP-SM
Specialisation(s) Offered	Sustainable Business Management
Programme Duration (Years)	2
Number of Seats	NA
Tuition Fee (Rs.)	14 Lakh
Test(s) Accepted	CAT
Eligibility	A Bachelor's degree in any discipline with min. 50% marks (45% in case of SC/ST/PWD category) or equivalent, with at least 2 Years professional experience
Admission Process	Final selection is based on performance in CAT, scholastic achievement, work experience, and performance in the Written Ability Test (WAT) and Personal Interview (PI)

Class Profile	
Total Number of Students	34
Number of Women Students	13
Engineering	94%
Science	-
Arts	-
Commerce	-
Others	6%
Freshers	-
0 - 1 Year	-
1 - 2 Year	-
2- 3 Year	27%
3+ Years	73%

Placements [Class of 2018]	
Total Nos. of Students	19
Students Participating in Placement	19
Nos. of Companies on Campus	19
Nos. of Offers Made	-
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	NA
Median Domestic Salary (INR Lakh)	NA
Highest Domestic Salary (INR Lakh)	NA
Average International Salary (INR/USD)	NA

Function-wise Placements of Batch	
Business Analytics	-
Finance	7%
General Management	-
Strategy & Consulting	60%
Operations & IT	-
Sales & Marketing	-
HRM	-
Others	33%





Institute of Rural Management Anand

Website	https://www.irma.ac.in
Programme Name	Post Graduate Diploma in Rural Management (PGDRM)
Specialisation(s) Offered	General Management with focus on Rural and Agri-business Management
Programme Duration (Years)	2
Number of Seats	180
Tuition Fee (Rs.)	12.08 Lakh
Test(s) Accepted	CAT / XAT + IRMASAT
Eligibility	A Bachelor's degree, with min. 50% (45% for SC/ST/DAP candidates) aggregate marks from a recognised institute. Students in final year of graduation can apply if they fulfill the requirements by 1st July, 2019
Admission Process	Merit-based and Profile-cum-merit based Calls; shortlisted candidates will be evaluated on Group Activity and Personal Interview

Class Profile	
Total Number of Students	240
Number of Women Students	75
Engineering	54%
Science	12%
Arts	-
Commerce	16%
Others	18%
Freshers	53%
0 - 1 Year	10%
1 - 2 Year	19%
2- 3 Year	11%
3+ Years	7%

Placements [Class of 2018]	
Total Nos. of Students	180
Students Participating in Placement	175
Nos. of Companies on Campus	60
Nos. of Offers Made	153
Nos. of PPOs/PPIs	18
Average Domestic Salary (INR Lakh)	11.39
Median Domestic Salary (INR Lakh)	10
Highest Domestic Salary (INR Lakh)	46.5
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	36%
General Management	-
Strategy & Consulting	-
Operations & IT	-
Sales & Marketing	23%
HRM	-
Others	40%





MICA - The School of Ideas, Ahmedabad

Website	http://mica.ac.in/
Programme Name	Post-Graduate Diploma in Management - Communications (PGDM-C)
Specialisation(s) Offered	Advertising & Brand Management, Digital Communication Management, Marketing Analytics, Media & Entertainment Management
Programme Duration (Years)	2
Number of Seats	180
Tuition Fee (Rs.)	18.50 Lakh
Test(s) Accepted	CAT / XAT / GMAT + MICAT
Eligibility	A Bachelor's degree or equivalent qualification in any discipline from a recognised institution. Candidates who demonstrate aptitude for expressing, assessing, and conceiving ideas that move people to action and achieve business results, tend to stand a better chance of being shortlisted.
Admission Process	The final selection is based on the performance in CAT/XAT/GMAT, MICAT, Group Exercise, and Personal Interview

Class Profile	
Total Number of Students	180
Number of Women Students	85
Engineering	57%
Science	0.70%
Arts	0.60%
Commerce	23%
Others	19%
Freshers	39%
0 - 1 Year	10%
1 - 2 Year	25%
2- 3 Year	17%
3+ Years	9%

Placements [Class of 2018]	
Total Nos. of Students	173
Students Participating in Placement	173
Nos. of Companies on Campus	76
Nos. of Offers Made	-
Nos. of PPOs/PPIs	-
Average Domestic Salary (INR Lakh)	12.3
Median Domestic Salary (INR Lakh)	11.97
Highest Domestic Salary (INR Lakh)	25
Average International Salary (INR/USD)	-

Function-wise Placements of Batch	
Business Analytics	-
Finance	5%
General Management	-
Strategy & Consulting	4%
Operations & IT	27%
Sales & Marketing	49%
HRM	-
Others	14%





Tata Institute of Social Sciences Mumbai

Website	http://tiss.edu
Programme Name	Master of Arts in Human Resources Management and Labour Relations (MA - HRM & LR)
Specialisation(s) Offered	Human Resource Management
Programme Duration (Years)	2
Number of Seats	60
Tuition Fee (Rs.)	1.92 Lakh
Test(s) Accepted	TISS-NET
Eligibility	A Bachelor's Degree (min. 3 years duration or its equivalent) from a recognised university or institution. Final year students are also eligible to apply
Admission Process	Final selection is based on the performance in TISS-NET, Group Discussion and Personal Interview

Class Profile

Total Number of Students	66
Number of Women Students	26
Engineering	74%
Science	3%
Arts	7%
Commerce	11%
Others	5%
Freshers	
0 - 1 Year	56%
1 - 2 Year	
2- 3 Year	44%
3+ Years	

Placements [Class of 2018]

Total Nos. of Students	61
Students Participating in Placement	61
Nos. of Companies on Campus	35
Nos. of Offers Made	61
Nos. of PPOs/PPIs	26
Average Domestic Salary (INR Lakh)	18.77
Median Domestic Salary (INR Lakh)	18.5
Highest Domestic Salary (INR Lakh)	27
Average International Salary (INR/USD)	-

Function-wise Placements of Batch

Business Analytics	-
Finance	-
General Management	-
Strategy & Consulting	-
Operations & IT	-
Sales & Marketing	-
HRM	100%
Others	-



GLOBAL B-SCHOOLS



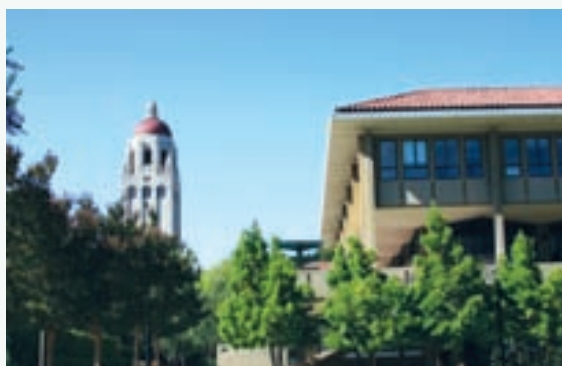
Stanford Graduate School of Business, CA, USA

Financial Times Global MBA (2018) Ranking	1
Website	https://www.gsb.stanford.edu
Programme Name	MBA
Specialisation(s) Offered	
Duration	2 Years
Tuition Fee (per year)	\$70,590
Test(s) Accepted	GMAT, GRE
Average Test Scores	GMAT: 732 (600-790); GRE (V): 165 (155-170); GRE (Q): 165 (152-170)

Class Profile [Class of 2020]	
Applications Received	7,797
Admission Offered to	-
Total Nos. of Students in Class	419
Acceptance Rate (%)	-
% of Women Students	41%
% of International Students	42%
Undergraduate Major	
Business Administration	18%
Engineering	34% [incl. Maths, Natural Sciences]
Economics	48%
Sciences	-
Law, Political Sciences	-
Humanities & Arts	-
Media & Communication	-
Other	-
Average Work Experience (Yrs)	4
Range	0 - 11

Function-wise Placements of Batch	
Finance	31%
Marketing	22%
Consulting / Strategy	28%
General Management	10%
Operations / SCM	3%
IT / Systems	-
Analytics	-
HRM	-
Others	5%

Employment Report [2017]	
Nos. of Students	392
Seeking Employment	266
Not Seeking Employment	107
Self-employed / Starting-up	63
No information	19
Employed by 3 mo of graduation	92%
Average Salary	\$144,445
Median Salary	\$140,000
Highest Salary	-
Employment Location: In Country	82%
Employment Location: Out of Country	18.0%



INSEAD

France, Singapore, Abu Dhabi

Financial Times Global MBA (2018) Ranking	2
Country	France, Singapore, Abu Dhabi
Website	www.insead.edu
Programme Name	MBA
Specialisation(s) Offered	
Duration	10 Months
Tuition Fee (per year)	€85,500
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 709 (600-780)

Class Profile [Class of 2020]	
Applications Received	3,985
Admission Offered to	1,255
Total Nos. of Students in Class	1,039
Acceptance Rate (%)	31.49%
% of Women Students	33%
% of International Students	59% (non European)
Undergraduate Major	
Business Administration	34%
Engineering	29%
Economics	11%
Sciences	8%
Law, Political Sciences	6%
Humanities & Arts	6%
Media & Communication	1%
Other	5%
Average Work Experience (Yrs)	6
Range	-

Employment Report [2017]	
Nos. of Students	1029
Seeking Employment	998
Not Seeking Employment	-
Self-employed / Starting-up	30
No information	-
Employed by 3 mo of graduation	90%
Average Salary	\$104,800
Median Salary	\$103,100
Highest Salary	-
Employment Location: In Country	38%
Employment Location: Out of Country	62.0%

Function-wise Placements of Batch	
Finance	10%
Marketing	-
Consulting / Strategy	33%
General Management	-
Operations / SCM	-
IT / Systems	-
Analytics	-
HRM	-
Others	-



University of Pennsylvania: Wharton PA, USA

Financial Times Global MBA (2018) Ranking	3
Website	https://mba.wharton.upenn.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	2 Years
Tuition Fee (per year)	\$78,948
Test(s) Accepted	GMAT, GRE
Average Test Scores	GMAT: 732 (500-790); GRE (V): 163; GRE (Q): 162

Class Profile [Class of 2020]	
Applications Received	6,245
Admission Offered to	-
Total Nos. of Students in Class	862
Acceptance Rate (%)	-
% of Women Students	43%
% of International Students	33%
Undergraduate Major	
Business Administration	45% Humanities
Engineering	29% STEM
Economics	26% Business
Sciences	-
Law, Political Sciences	-
Humanities & Arts	-
Media & Communication	-
Other	-
Average Work Experience (Yrs)	5
Range	0 - 15

Function-wise Placements of Batch	
Finance	36.40%
Marketing	5.80%
Consulting / Strategy	30%
General Management	5.70%
Operations / SCM	2.90%
IT / Systems	-
Analytics	2%
HRM	0.50%
Others	17%

Employment Report [2018]	
Nos. of Students	813
Seeking Employment	633
Not Seeking Employment	140
Self-employed / Starting-up	34
No information	40
Employed by 3 mo of graduation	-
Average Salary	-
Median Salary	\$135,000
Highest Salary	-
Employment Location: In Country	88.3%
Employment Location: Out of Country	11.7%



London Business School UK

Financial Times Global MBA (2018) Ranking	4
Website	https://www.london.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	15, 18 or 21 Months
Tuition Fee (per year)	£82,000
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 707 (600-790)

Class Profile [Class of 2020]	
Applications Received	2,452
Admission Offered to	-
Total Nos. of Students in Class	485
Acceptance Rate (%)	-
% of Women Students	40%
% of International Students	75% (non European)
Undergraduate Major	
Business Administration	-
Engineering	-
Economics	-
Sciences	-
Law, Political Sciences	-
Humanities & Arts	-
Media & Communication	-
Other	-
Average Work Experience (Yrs)	5.5
Range	2 - 15

Employment Report [2017]	
Nos. of Students	413
Seeking Employment	-
Not Seeking Employment	-
Self-employed / Starting-up	18
No information	-
Employed by 3 mo of graduation	94%
Average Salary	£79866
Median Salary	-
Highest Salary	£165046
Employment Location: In Country	50%
Employment Location: Out of Country	50.0%

Function-wise Placements of Batch	
Finance	26%
Marketing	-
Consulting / Strategy	41%
General Management	-
Operations / SCM	-
IT / Systems	20%
Analytics	-
HRM	-
Others	13%



Harvard Business School MA, USA

Financial Times Global MBA (2018) Ranking	5
Website	https://www.hbs.edu/
Programme Name	PGP-SM
Specialisation(s) Offered	MBA
Duration	2 Years
Tuition Fee (per year)	\$73,440
Test(s) Accepted	GMAT, GRE
Average Test Scores	GMAT: 730 (610–800); GRE (V): 165; GRE (Q): 163

Class Profile [Class of 2020]	
Applications Received	9,886
Admission Offered to	-
Total Nos. of Students in Class	930
Acceptance Rate (%)	-
% of Women Students	41%
% of International Students	37%
Undergraduate Major	
Business Administration	17% Humanities
Engineering	37% STEM
Economics	46% Econ & Business
Sciences	-
Law, Political Sciences	-
Humanities & Arts	-
Media & Communication	-
Other	-
Average Work Experience (Yrs)	4.5
Range	

Function-wise Placements of Batch	
Finance	29%
Marketing	11%
Consulting / Strategy	26%
General Management	16%
Operations / SCM	-
IT / Systems	-
Analytics	-
HRM	-
Others	18%

Employment Report [2018]	
Nos. of Students	934
Seeking Employment	691
Not Seeking Employment	243
Self-employed / Starting-up	75
No information	-
Employed by 3 mo of graduation	
Average Salary	-
Median Salary	\$140,000
Highest Salary	-
Employment Location: In Country	86%
Employment Location: Out of Country	14.0%



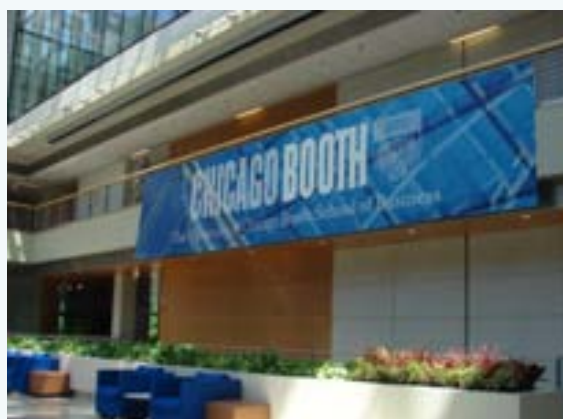
University of Chicago: Booth IL, USA

Financial Times Global MBA (2018) Ranking	6
Website	https://www.chicagobooth.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	2 Years
Tuition Fee (per year)	\$72,000
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 731 (610-790);

Class Profile [Class of 2020]	
Applications Received	4,289
Admission Offered to	-
Total Nos. of Students in Class	591
Acceptance Rate (%)	-
% of Women Students	42%
% of International Students	30%
Undergraduate Major	
Business Administration	24%
Engineering	24%
Economics	25%
Sciences	7%
Law, Political Sciences	-
Humanities & Arts	15%
Media & Communication	-
Other	5%
Average Work Experience (Years)	5
Range	-

Employment Report [2018]	
Nos. of Students	580
Seeking Employment	490
Not Seeking Employment	74
Self-employed / Starting-up	19
No information	16
Employed by 3 mo of graduation	95.50%
Average Salary	-
Median Salary	\$130,000
Highest Salary	\$250,000
Employment Location: In Country	87.20%
Employment Location: Out of Country	12.8%

Function-wise Placements of Batch	
Finance	35.30%
Marketing	6.80%
Consulting / Strategy	37.20%
General Management	7.70%
Operations / SCM	-
IT / Systems	-
Analytics	2.40%
HRM	-
Others	10.60%



Columbia Business School NY, US

Financial Times Global MBA (2018) Ranking	7
Website	https://www8.gsb.columbia.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	2 Years
Tuition Fee (per year)	\$74,400
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 732 (530–790)

Class Profile [Class of 2020]	
Applications Received	6,029
Admission Offered to	1,028
Total Nos. of Students in Class	756
Acceptance Rate (%)	17.05%
% of Women Students	39%
% of International Students	42%
Undergraduate Major	
Business Administration	29%
Engineering	17%
Economics	19%
Sciences	7%
Law, Political Sciences	15%
Humanities & Arts	8%
Media & Communication	-
Other	5%
Average Work Experience (Yrs)	5
Range	3 - 7 (middle 80%)

Employment Report [2018]	
Nos. of Students	727
Seeking Employment	590
Not Seeking Employment	137
Self-employed / Starting-up	37
Employed by 3 mo of graduation	94.10%
Average Salary	-
Median Salary	\$130,000
Highest Salary	\$308,000
Employment Location: In Country	-
Employment Location: Out of Country	-

Function-wise Placements of Batch	
Finance	33.10%
Marketing	9.90%
Consulting / Strategy	38.90%
General Management	2.30%
Operations / SCM	2.50%
IT / Systems	1.70%
Analytics	-
HRM	-
Others	11.60%



CEIBS Shanghai, China

Financial Times Global MBA (2018) Ranking	8
Website	http://www.ceibs.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	18 Months
Tuition Fee (per year)	RMB 428,000 (full program)
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 685

Class Profile [Class of 2020]

Applications Received	-
Admission Offered to	-
Total Nos. of Students in Class	175
Acceptance Rate (%)	-
% of Women Students	40%
% of International Students	36.60%
Undergraduate Major	
Business Administration	40%
Engineering	40%
Economics	-
Sciences	-
Law, Political Sciences	-
Humanities & Arts	10.90%
Media & Communication	-
Other	9.10%
Average Work Experience (Yrs)	5.9
Range	-

Employment Report [2018]

Nos. of Students	183
Seeking Employment	159
Not Seeking Employment	24
Self-employed / Starting-up	4
No information	-
Employed by 3 mo of graduation	93.10%
Average Salary	-
Median Salary	RMB 435,000
Highest Salary	-
Employment Location: In Country	84.90%
Employment Location: Out of Country	15.1%

Function-wise Placements of Batch

Finance	23.60%
Marketing	14.70%
Consulting / Strategy	12%
General Management	19.40%
Operations / SCM	10.50%
IT / Systems	8.40%
Analytics	-
HRM	3.10%
Others	8.30%



MIT: Sloan MA, USA

Financial Times Global MBA (2018) Ranking	9
Website	http://mitsloan.mit.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	2 Years
Tuition Fee (per year)	\$74,200
Test(s) Accepted	GMAT, GRE
Average Test Scores	GMAT: 728 (700-760); GRE (V): (154-169), GRE (Q): (158-169)

Class Profile [Class of 2020]	
Applications Received	-
Admission Offered to	-
Total Nos. of Students in Class	409
Acceptance Rate (%)	-
% of Women Students	42%
% of International Students	38%
Undergraduate Major	
Business Administration	20%
Engineering	31%
Economics	21%
Sciences	7%
Law, Political Sciences	-
Humanities & Arts	14%
Media & Communication	-
Other	7%
Average Work Experience (Yrs)	5
Range	-

Function-wise Placements of Batch	
Finance	14%
Marketing	4.90%
Consulting / Strategy	38.50%
General Management	9.80%
Operations / SCM	12.90%
IT / Systems	-
Analytics	-
HRM	-
Others	19.90%

Employment Report [2018]	
Nos. of Students	307
Seeking Employment	215
Not Seeking Employment	92
Self-employed / Starting-up	39
No information	3
Employed by 3 mo of graduation	
Average Salary	\$135,000
Median Salary	\$135,000
Highest Salary	\$250,000
Employment Location: In Country	90.70%
Employment Location: Out of Country	9.3%



University of California at Berkeley: Haas CA, USA

Financial Times Global MBA (2018) Ranking	10
Website	https://haas.berkeley.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	2 Years
Tuition Fee (per year)	\$61,506
Test(s) Accepted	GMAT, GRE
Average Test Scores	GMAT: 726 (690-750); GRE (V): 165 (160-169); GRE (Q): 164 (160-170)

Class Profile [Class of 2020]	
Applications Received	-
Admission Offered to	-
Total Nos. of Students in Class	291
Acceptance Rate (%)	-
% of Women Students	43%
% of International Students	42%
Undergraduate Major	
Business Administration	22%
Engineering	16%
Economics	21%
Sciences	
Law, Political Sciences	14%
Humanities & Arts	7%
Media & Communication	-
Other	20%
Average Work Experience (Yrs)	5.4
Range	-

Employment Report [2018]	
Nos. of Students	242
Seeking Employment	-
Not Seeking Employment	-
Self-employed / Starting-up	-
No information	-
Employed by 3 mo of graduation	-
Average Salary	\$127,571
Median Salary	\$125,000
Highest Salary	-
Employment Location: In Country	
Employment Location: Out of Country	100.0%

Function-wise Placements of Batch	
Finance	15.80%
Marketing	23.50%
Consulting / Strategy	24.60%
General Management	6%
Operations / SCM	6.60%
IT / Systems	-
Analytics	-
HRM	-
Others	23.50%



IESE Business School Barcelona, Spain

Financial Times Global MBA (2018) Ranking	11
Website	https://mba.iese.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	15, 19 Months
Tuition Fee (per year)	€89,950
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 686 (550-780)

Class Profile [Class of 2020]	
Applications Received	2,105
Admission Offered to	556
Total Nos. of Students in Class	350
Acceptance Rate (%)	26.41%
% of Women Students	30%
% of International Students	85%
Undergraduate Major	
Business Administration	-
Engineering	-
Economics	-
Sciences	-
Law, Political Sciences	-
Humanities & Arts	-
Media & Communication	-
Other	-
Average Work Experience (Yrs)	5.8
Range	2 - 10+

Function-wise Placements of Batch	
Finance	18%
Marketing	18%
Consulting / Strategy	33%
General Management	5%
Operations / SCM	7%
IT / Systems	-
Analytics	-
HRM	-
Others	19%

Employment Report [2018]	
Nos. of Students	358
Seeking Employment	-
Not Seeking Employment	-
Self-employed / Starting-up	-
No information	-
Employed by 3 mo of graduation	94%
Average Salary	€80,287
Median Salary	€78,000
Highest Salary	€153,519
Employment Location: In Country	27%
Employment Location: Out of Country	73.0%



Northwestern University: Kellogg IL, USA

Financial Times Global MBA (2018) Ranking	12
Website	https://www.kellogg.northwestern.edu
Programme Name	MBA, MMM
Specialisation(s) Offered	
Duration	1, 2 Years
Tuition Fee (per year)	\$77,820
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 732 (590-790)

Class Profile [Class of 2020]	
Applications Received	-
Admission Offered to	-
Total Nos. of Students in Class	478
Acceptance Rate (%)	-
% of Women Students	46%
% of International Students	34%
Undergraduate Major	
Business Administration	Econ, Busi: 50%
Engineering	STEM: 29%
Economics	-
Sciences	-
Law, Political Sciences	-
Humanities & Arts	26%
Media & Communication	-
Other	-
Average Work Experience (Yrs)	5.1
Range	3.5 - 7 (middle 80%)

Employment Report [2018]	
Nos. of Students	674 (incl. 1, 2 - Year MBA, MMM)
Seeking Employment	558
Not Seeking Employment	114
Self-employed / Starting-up	13
No information	2
Employed by 3 mo of graduation	95%
Average Salary	\$133,324
Median Salary	\$130,000
Highest Salary	\$300,000
Employment Location: In Country	87.20%
Employment Location: Out of Country	12.80%

Function-wise Placements of Batch	
Finance	13%
Marketing	19%
Consulting / Strategy	32%
General Management	12%
Operations / SCM	2%
IT / Systems	10%
Analytics	-
HRM	1%
Others	11%



University of Cambridge: Judge UK

Financial Times Global MBA (2018) Ranking	13
Website	https://www.jbs.cam.ac.uk
Programme Name	MBA
Specialisation(s) Offered	
Duration	1 Year
Tuition Fee (per year)	£55,000
Test(s) Accepted	GMAT
Average Test Scores	GMAT: 693 (570-780)

Class Profile [Class of 2020]	
Applications Received	1,286
Admission Offered to	431
Total Nos. of Students in Class	206
Acceptance Rate (%)	33.51%
% of Women Students	39%
% of International Students	87%
Undergraduate Major	
Business Administration	46% (incl. econ etc.)
Engineering	20%
Economics	-
Sciences	7%
Law, Political Sciences	-
Humanities & Arts	30%
Media & Communication	-
Other	-
Average Work Experience (Yrs)	6
Range	-

Employment Report [2018]	
Nos. of Students	173
Seeking Employment	-
Not Seeking Employment	-
Self-employed / Starting-up	-
No information	-
Employed by 3 mo of graduation	92%
Average Salary	£104,452
Median Salary	-
Highest Salary	-
Employment Location: In Country	45%
Employment Location: Out of Country	55%

Function-wise Placements of Batch	
Finance	18%
Marketing	7%
Consulting / Strategy	22%
General Management	18%
Operations / SCM	7%
IT / Systems	-
Analytics	-
HRM	-
Others	28%



HKUST Business School

Hong Kong

Financial Times Global MBA (2018) Ranking	14
Website	http://www.mba.ust.hk
Programme Name	MBA
Specialisation(s) Offered	
Duration	12, 16 Months
Tuition Fee (per year)	HK\$ 595,000
Test(s) Accepted	GMAT, GRE
Average Test Scores	GMAT: 680 (580-720)

Class Profile [Class of 2020]

Applications Received	-
Admission Offered to	-
Total Nos. of Students in Class	89
Acceptance Rate (%)	-
% of Women Students	31%
% of International Students	98%
Undergraduate Major	
Business Administration	-
Engineering	-
Economics	-
Sciences	-
Law, Political Sciences	-
Humanities & Arts	-
Media & Communication	-
Other	-
Average Work Experience (Yrs)	5
Range	3 - 9

Employment Report [2018]

Nos. of Students	-
Seeking Employment	-
Not Seeking Employment	-
Self-employed / Starting-up	-
No information	-
Employed by 3 mo of graduation	90%
Average Salary	\$78,060
Median Salary	-
Highest Salary	-
Employment Location: In Country	-
Employment Location: Out of Country	-

Function-wise Placements of Batch

Finance	42%
Marketing	11%
Consulting / Strategy	12%
General Management	26%
Operations / SCM	5%
IT / Systems	-
Analytics	-
HRM	-
Others	4%



Yale School of Management CT, USA

Financial Times Global MBA (2018) Ranking	15
Website	https://som.yale.edu/
Programme Name	MBA
Specialisation(s) Offered	
Duration	2 Years
Tuition Fee (per year)	\$71,620
Test(s) Accepted	GMAT, GRE
Average Test Scores	GMAT: 730 (690-760); GRE (V): 159-170; GRE (Q) 163

Class Profile [Class of 2020]	
Applications Received	3,785
Admission Offered to	-
Total Nos. of Students in Class	347
Acceptance Rate (%)	-
% of Women Students	43%
% of International Students	45%
Undergraduate Major	
Business Administration	21%
Engineering	STEM: 29%
Economics	21%
Sciences	-
Law, Political Sciences	-
Humanities & Arts	Humanities 29%
Media & Communication	-
Other	-
Average Work Experience (Yrs)	5
Range	-

Employment Report [2018]	
Nos. of Students	325
Seeking Employment	284
Not Seeking Employment	38
Self-employed / Starting-up	4
No information	3
Employed by 3 mo of graduation	91.90%
Average Salary	-
Median Salary	\$127,100
Highest Salary	-
Employment Location: In Country	88.20%
Employment Location: Out of Country	11.80%

Function-wise Placements of Batch	
Finance	24.30%
Marketing	7.80%
Consulting / Strategy	34.90%
General Management	22.40%
Operations / SCM	3.90%
IT / Systems	-
Analytics	-
HRM	-
Others	6.70%



Strengthen your willpower with Bhujangasana

- Kalyani Majumdar

Well, now that the CAT results are out, it is time to get busy polishing your unique responses and gear up for the approaching GDs and PIs conducted by the B-schools. After all, this is your last chance to make a first impression. But, how to get that extra edge in your attitude that will make you stand out from the other candidates? How to remain focussed when you gently, but firmly put across your views during a group discussion? You must remember that your willpower must stay constant through all the selection rounds and it mustn't waiver at any cost.

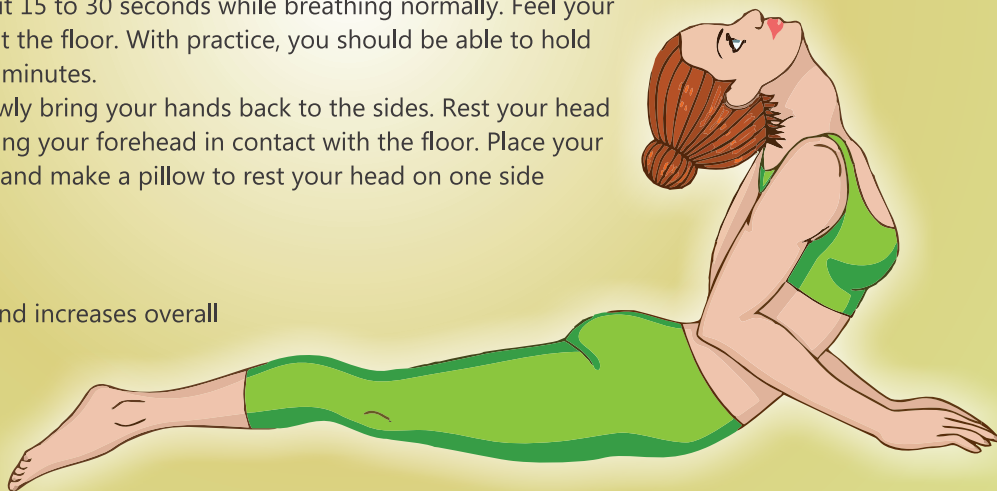
A very simple asana that you could practise every day to increase determination, alertness and willpower is Bhujangasana or the Cobra pose. The final pose of Bhujangasana with the raised head resembles a fanned cobra, thus the name.

STEPS TO GET INTO THE ASANA:

- Lie flat on your stomach. Place your hands on the side, feet together and ensure that your toes are pointing out.
- Then, move your hands to the front, making sure they are at the shoulder level, and place your palms on the floor.
- Now, placing your body's weight on your palms, inhale and raise your head and trunk. Note that your arms should be bent at your elbows at this stage.
- You need to arch your neck backward in an attempt to replicate the cobra with the raised hood. But make sure your shoulder blades are firm, and your shoulders are away from your ears.
- Press your hips, thighs, and feet to the floor.
- Hold the asana for about 15 to 30 seconds while breathing normally. Feel your stomach pressed against the floor. With practice, you should be able to hold the asana for up to two minutes.
- To release the pose, slowly bring your hands back to the sides. Rest your head on the ground by bringing your forehead in contact with the floor. Place your hands under your head and make a pillow to rest your head on one side and breathe normally.

BENEFITS:

- Strengthens the spine and increases overall flexibility
- It is very good for the back and spine
- Strengthens the arms and shoulders
- Improves the posture
- Relieves stress and fatigue
- Elevates mood
- Increases will power, determination and precision
- Improves circulation of blood and oxygen, especially throughout the spinal and pelvic regions
- Improves digestion
- Soothes sciatica
- Opens the chest and helps to clear the passages of the heart and lungs



REMEMBER:

This asana should be avoided by anyone with back injury, neck injury such as spondylitis, carpal tunnel syndrome and headache.

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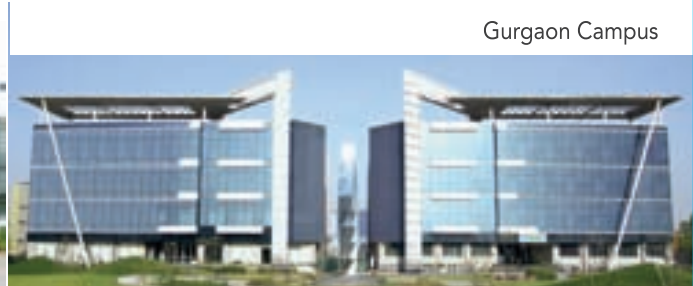
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